

Cory Smith



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CAREER SUMMARY

Cory joined Voit Real Estate Services in 2025 after working for two years as an industrial specialist at A Street Partners, a boutique brokerage firm in Orange County. In that role, he gained valuable hands-on experience in landlord and tenant representation, market research, prospecting and transaction management.

Now based in Voit's Inland Empire office, Cory focuses on representing industrial property owners and occupiers in the sale and lease of properties across one of the most active and high-demand markets in the country. His business is built on a proactive and consistent prospecting platform with a primary focus on door-to-door outreach that allows him to build meaningful relationships and uncover opportunities others often miss.

Known for his strong work ethic, timely market knowledge and solutionoriented mindset, he is committed to helping his clients make informed real estate decisions that support long-term growth and profitability.

Cory also has an academic background well-suited to the industry. A graduate of San Diego State University, he earned his Bachelor of Science degree in Finance in 2021.

EDUCATION & AFFILIATIONS

- · San Diego State University B.S. Finance
- · NAIOP Inland Empire Developing Leaders Chapter

PARTIAL CLIENT LIST

- · Alere Property Group
- Brookfield/IDI
- · Cabot Properties
- Carlyle
- · Carson Companies
- · Chartwell Real Estate
- · Clarion Partners
- Heitman
- Hillwood
- Link Industrial
- Newcastle Partners
- Patriot Partners
- Prologis
- Panattoni
- Seefried Industrial Properties