



**EMAIL:** [cshannon@voitco.com](mailto:cshannon@voitco.com)

**PHONE:** 858.458.3303

**MOBILE:** 949.433.5961

**FAX:** 858.408.3976

**LIC. NO:** 02244724

[www.VoitCo.com](http://www.VoitCo.com)

## CAREER SUMMARY

Carter Shannon specializes in the leasing and sale of industrial properties throughout Central San Diego, with a primary focus on the key submarkets of Kearny Mesa, Miramar, Sorrento Valley, Poway, and Scripps Ranch. He works directly with business owners, investors, and developers to help them navigate the complexities of the industrial real estate market, whether they are looking to lease, buy, or reposition assets. Carter brings a research-driven and client focused approach to every transaction, always aiming to deliver long-term value and strategic results.

Carter began his real estate career while earning his degree in Real Estate and Management from the University of Colorado Boulder, where he developed a strong foundation in market analysis, asset strategy, and relationship building. He joined the team under Greg Marx, SIOR, a top producing broker with deep expertise in San Diego's industrial sector. Since coming on board, Carter has been actively engaged in business development, property tours, and deal execution. He is passionate about helping clients— from small business owners to institutional users—identify the right opportunities in a fast-moving and competitive market.

## EXPERIENCE

- Voit Real Estate Services  
December 2024 - Present  
Associate Broker
- Sigma Alpha Epsilon  
Vice President of Recruitment

## EDUCATION

- University of Colorado Boulder Class of 2024  
Boulder, CO  
B.S in Real Estate and Management
- CA Real Estate Salesperson License

## AFFILIATIONS

- NAIOP Member (National Association for Industrial and Office Parks)
- Toastmasters Member
- NAIOP Developing Leaders