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CAREER SUMMARY

During his summer internship in 2019, Connor knocked on every door in Miramar, Sorrento Mesa, & Sorrento Valley, and in less than 2-months, he generated 5 industrial lease transactions, as well as numerous warm leads that he continues to follow up on today. Knocking on doors and speaking with these tenants has given him a better understanding of clients' wants and needs from the user side.

After his internship, Connor solidify a highly sought-after spot as an industrial commercial real estate runner under Todd Holley. Currently, he is focused on investing his time in cold-calling and meeting as many clients as possible. He is focused on lead generation and creating a pipeline of future business for himself and Todd.

Connor was able to sign his first real estate deal within his first 45 days of working at Voit. Since then, he has completed dozens of real estate transactions to date. He is focusing on Industrial and R&D in central county, including Torrey Pines, Sorrento Mesa, Sorrento Valley and Miramar.

OCCUPATIONAL HISTORY

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| • Commercial Real Estate - Voit Real Estate Services | 2021–Present |
| • Lead Generation - Pathrise | 2020–2021 |
| • Internship - Voit Real Estate Services | 2019–2020 |
| • Market Research - River Rock Capital Investments Inc. | 2015 |

EDUCATION & AFFILIATIONS

- Toastmasters, 2021
- La Jolla High School, Class of 2016
 - Previous AP/Honors classes: AP Statistics, AP Environmental Science, AP Economics, AP European History, AP English, Honors US History
- American University of Paris
 - International Business Association Major, Minor in Global Communications
 - Dean's List all of 2019 & 2020
 - Managerial Accounting Tutor for the school

AWARDS & ACCOMPLISHMENTS

Throughout his La Jolla High lacrosse career he was Captain, MVP and participated on San Diego all-star team in all 4 years. Through his travel(club) lacrosse career, he won many tournaments including regional and national championships as featured in Inside Lacrosse Magazine.

COMMUNITY SERVICE

Connor has been volunteered with numerous community service groups, such as: Feeding America, Miracle League, Food Bank, Co-founder of Second Saturday Club Neighborhood Food Drive, and Built Homes in Mexico.

TRAVEL

- Language: Native English speaker, Conversational in French & Spanish
- Traveled extensively including over 30 countries across 6 continents