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## TOTAL TRANSACTIONS

### SALES

- 221,750 Square Feet, Valued Over \$80 million

### LEASES

- 155,796 Square Feet, Valued Over \$13 Million

## CAREER SUMMARY

Since 2013, Russ Smith has been involved in over 375,000 square feet of office, flex, and industrial sale and lease transactions, with an aggregate value in excess of \$94 million. Russ has leveraged his knowledge, experience, and strong work ethic to drive his repeated success representing sellers, buyers, tenants, and investors in the Orange County commercial market. Russ resides in Tustin with his wife, and two children. He is heavily involved in the local hockey community as a player and coach, and is an avid backpacker.

## EDUCATION & AFFILIATIONS

### San Diego State University – May 2012

Bachelor of Science in Applied Arts and Sciences Administration  
Business Administration – Real Estate

## NOTABLE TRANSACTIONS

- **26,561 Square Foot Office Building Sold** .....\$15,000,000  
2260 University Drive, Newport Beach – Represented Buyer and Seller
- **12,998 Square Foot Office Building Sold** .....\$2,600,000  
1131 E. Main Street, Tustin – Represented Seller
- **8,966 Square Foot Office Building Sold** .....\$3,230,000  
20321 SW Acacia Street, Newport Beach – Represented Seller
- **6,000 Square Foot Office Building Sold** .....\$2,795,000  
16481 Scientific Way, Irvine Spectrum – Represented Buyer
- **4,950 Square Foot Office Building Sold** .....\$2,350,000  
9960 Research Drive, Irvine Spectrum – Represented Seller
- **33,916 Square Foot Office Building Sold** .....\$11,750,000  
26940 Aliso Viejo Parkway, Aliso Viejo – Represented Seller
- **29,139 Square Foot Office Building Sold** .....\$6,625,000  
23161 Lake Center Drive, Lake Forest – Represented Seller
- **4,960 Square Foot Office Building Sold** .....\$2,152,640  
9810 Irvine Center Drive, Irvine Spectrum – Represented Seller
- **4,960 Square Foot Office Building Sold** .....\$2,132,800  
16320 Bake Parkway, Irvine Spectrum – Represented Buyer and Seller
- **33,915 Square Foot Office Building** .....\$11,760,000  
26840 Aliso Viejo Parkway, Aliso Viejo – Represented Seller