

WESCOM
Credit Union



**THE
MARKET
PLACE
TUSTIN**

Voit Real Estate Services
101 Shipyard Way
Newport Beach, CA 92663
949.644.8648
www.voitco.com

Voit

REAL ESTATE SERVICES

Real People. Real Solutions.™

WESCOM Credit Union

Premier “people friendly” credit union relocates to outstanding retail location in The Market Place - Tustin

Challenge:

WESCOM Credit Union is a 76-year-old premier financial institution with nearly 300,000 members, over \$2 billion in assets and 29 branches throughout five counties in Southern California. WESCOM needed assistance in identifying a higher profile and more easily accessible relocation site for its established Tustin branch and in negotiating a new lease.

Solution:

Key brokerage professionals at Voit Real Estate Services were able to identify a high foot traffic retail location within The Market Place, ranked third in Orange County for shopping center sales. This sprawling regional center, located on 165 acres with 1.6 million square feet, is owned and operated by The Irvine Company.

Results:

Voit professionals identified this prime location and negotiated the terms of a long-term lease. This 4,139 square foot retail space met WESCOM's requirement for a location that allowed the credit union to continue to service its large existing customer base.

“I have been involved with a significant number of brokers. In the case of my Voit team, they are head and shoulders beyond all the others. Simply put, the Voit team is extremely professional and is always looking out for their client's best interests.”

– Tim Dolan,
WESCOM
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