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### CAREER SUMMARY

Todd Holley is known and respected for many things in the Central San Diego area, but first and foremost, for his depth of knowledge about the market. He believes that a comprehensive understanding of market dynamics form the foundation for the delivery of superior commercial real estate services. For over 30 years, he has specialized in representing Central San Diego investors, owner/users, and tenants in the Industrial and Office product types. Those who work with him confidently make real estate decisions based on accurate, timely, and relevant market information. He has completed over 2,000 transactions with over \$1.5 Billion in leasing and sales, representing local entrepreneurs, regional investors, and major institutional owners, giving him the necessary perspective to provide the highest quality real estate services available.

### Occupational History

**Voit Real Estate Services** 1989 – Present  
San Diego, California  
Vice President in the Industrial/Investment Divisions

### EDUCATION & AFFILIATIONS

University of Wisconsin, **B.B.A.** La Crosse, WI  
Society of Industrial & Office Realtors [SIOR], **Member** San Diego, CA  
CCIM Institute, **CCIM 101 & 102** San Diego, CA

### AWARDS & ACCOMPLISHMENTS

- Top Ten Sales Production Numerous Times
- San Diego County "Innovative Deal of the Year"
- Multiple CoStar Power Broker & "Best Brokerage Deal"
- Salesperson of the Month (Multiple)
  - Career Sales in Excess of Over \$1.5 Billion
  - Career Sales and Leasing in Excess of 15 Million Square Feet

### PARTIAL CLIENT LIST

#### Lenders

- Bank of America
- City National Bank
- Chase Manhattan Bank
- F.D.I.C.
- Glendale Federal
- Great American
- Manulife
- Metropolitan Life Insurance
- R.T.C.
- Security Pacific Bank
- Transamerica Life Insurance
- Union Bank
- U.S. Small Business Admin.
- Western Federal Savings & Loan

#### Developer & Institutional

- Aetna Life Insurance
- A.M.B. Institutional Real Estate
- Bass Brothers
- Collins Development
- G.E. Capital
- J.E. Robert Companies
- Koll Company
- McGrath Development
- McMahan-Oliphant Properties
- Professors Capital
- RREEF
- Sudberry Properties