

Voit Real Estate Services

Stephen R. Lane

Senior Vice President / Corporate Services Group

CAREER SUMMARY

Background

Stephen R. Lane is the Sr. Vice President at Voit Real Estate Services' Corporate Services Group. Within the environment of commercial and industrial real estate leasing, sales, investment sales and management, Steve has represented the interests of both tenants and landlords. As the Tenant's representative, Steve has worked to manage the lease and sales process in order to exceed his client's goals as cooperatively determined. Goals generally include the lowest effective rental rate achievable over the lease term plus accounting for location, quality, function and image issues as prioritized by the client. Steve's goal is to provide the best service with greatest benefits to his client, while understanding all parties' needs and requirements.

History

- *February 2000 to Present*
Voit Real Estate Services, Irvine
- *March 1992 to Jan. 2000*
Jones Lang LaSalle, Irvine
- *May 1988 to March 1992*
The Irvine Company
(PM Realty Group & Prentiss Prop.)
Newport Beach & Irvine

AWARDS & ACCOMPLISHMENTS

- Top 15% of Voit Commercial Brokers for 2001, 2002, 2003, 2004, 2005, 2006, 2007 & 2008. Over \$100,000,000 in lease and sale consideration.
- Represented over 300 tenants on an exclusive basis with respect to new and renewal lease representation.
- Awarded The Irvine Company "Broker of the Quarter" 3rd quarter 2001 and 1st Quarter 2005.
- Broker of the year 2002, 2005 and 2006.

PARTIAL CLIENT LIST

- | | |
|---|---|
| • Starwood Hotels
(20,000 sq. ft.) | • Pulte Homes
(24,000 sq. ft.) |
| • Morrison & Foerster attorneys
(13,000 sq. ft.) | • Marriott International*
(75,000 sq. ft.) |
| • United States Government*
(100,000 sq. ft.) | • Motorola
(24,000 sq. ft.) |
| • Unilever HPC
(7,000 sq. ft.) | • Squar Milner CPAs*
(36,000 sq. ft.) |
| • Panasonic Avionics*
(44,000 sq. ft.) | • Berger Kahn*
(18,000 sq. ft.) |

*Multiple Transactions



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Voit

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