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VOIT EXPANDS BROKERAGE TEAM IN SAN DIEGO; ADDS INDUSTRY VETERAN JEFF SAYWITZ AS SENIOR VICE PRESIDENT & PARTNER

San Diego, Calif. (March 20, 2017) – <u>Voit Real Estate Services</u>, a privately held, broker-owned Southern California commercial real estate firm, has announced the addition of industry veteran Jeff Saywitz as Senior Vice President & Partner in its San Diego office, according to Eric Northbrook, Managing Director of Voit's San Diego office.

"We are fully committed to recruiting the highest level of talent, and Jeff's deep expertise makes him a tremendous asset to our team," stated Northbrook. "We have some of the best brokerage professionals in the San Diego market at Voit and the addition of Jeff will further enhance our ability to provide our clients with best in class service."

According to Northbrook, Saywitz is a well-established brokerage professional with a proven track record and singular focus in Tenant Representation in the San Diego market. His addition to the firm will help to broaden Voit's platform and significantly grow their Tenant Rep. business.

Saywitz, who notes that Voit's broker-owned platform and unique company culture attracted him to join the firm, says, "Voit's resources and commitment to excellence are unmatched by any brokerage firm I've experienced, which was a priority for me. Because of the readily available resources coupled with the entrepreneurial spirit at the company, I know this is

a place where my business will succeed and I will be able to help my clients achieve their commercial real estate goals."

An industry veteran specializing exclusively in tenant representation for office, industrial, flex and R&D users, Jeff brings over 25 years of brokerage experience and a deep understanding of the industry to his new role. Prior to joining Voit, he oversaw all brokerage activities for The Saywitz Company's San Diego office, with a focus on transactional work for clients throughout Southern California and nationwide. Jeff has dissolved his longstanding partnership in The Saywitz Company and closed up their San Diego office, in an effort to expand his client base and utilize Voit's vast resources. Before The Saywitz Company, he was a real estate consultant and leasing specialist at Howard Ecker & Company and before that, he was a financial analyst with Merrill Lynch.

Saywitz's client roster has included a variety of international corporations, regional companies, and entrepreneurial entities, such as Applied Industrial Technologies, Allermed Laboratories, Bee International, CBIZ, Finance of America, Foodarom, Global Resources Management Group, Heating and Cooling Supply, MDD Logistics, Nielson Biosciences, and Systran Software, to name a few.

About Voit Real Estate Services

Voit Real Estate Services is a privately held, broker owned Southern California commercial real estate firm that provides strategic property solutions tailored to clients' needs. Throughout its 45+ year history, the firm has developed, managed and acquired more than 64 million square feet and completed more than \$46.5 billion in brokerage transactions encompassing more than 44,500 brokerage deals. Voit's unmatched expertise in Southern California brokerage, investment advisory, financial analysis, and market research enable the firm to provide clients with forward looking strategies that create value for a wide range of assets and portfolios. Further information is available at www.voitco.com.