

Michael Mossmer, SIOR SENIOR VICE PRESIDENT, PARTNER



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CAREER SUMMARY

With over 31 years of experience, Michael Mossmer has continued to leverage his outstanding advisory skills to provide aggressive and sophisticated marketing strategies to position his clients to take advantage of emerging real estate trends in the Central and South County Commercial Real Estate market. He has advised and been involved in over \$600 million sales and over 1,500 lease transactions. Working with numerous local and national real estate owners, investors and tenants to uncover new real estate opportunities for his clients. Mossmer maintains a comprehensive database incorporating an active prospecting program which is constantly being updated to mirror information garnered from his continual market research.

EDUCATION & AFFILIATIONS

Stanford University; BS in Economics (1987)

PARTIAL CLIENT LIST

- Turer / Agassi
- RREEF
- CALSTRS
- HomeFed Corp
- Sudberry Development
- Westcore Properties
- Meridian Value Partners
- CT Realty
- Lomas Santa Fe Group
- Admiral Property Company
- Four-Sher Development
- bkm Capital Partners

- · Wentworth Development
- LBA
- Washington Capital
- Raytheon
- Hitachi
- Static Controls
- SAIC/AMSEC
- Heartland Meat Company
- HD Supply/Home Depot
- BOSE Corporation
 - Lincoln Electric Co.

NOTABLE TRANSACTIONS (PARTIAL LIST)

- bkm Capital Partners Industrial Portfolio Leasing
 Four Industrial Projects totaling 438,536 sf I Otay Mesa, CA
- 4th & Main Street Sold
 - ±60 Acres of land entitled to be ±450,000 SF to be built | Chula Vista, CA
- 102 Mile of Cars Way Sold
 - ±33,894 SF Office Project | National City, CA
- 1330 30th Street Leased / Sold (Twice)
 - ±105,600 SF Industrial Project | South San Diego, CA
- 1670-1690 Brandywine Avenue Leased / Sold (Twice)
- ±170,805 SF Industrial Project | Chula Vista, CA
- 940 W 19th Street | Haffley Avenue Sold (Twice)
 - ±146,700 SF Distribution Park | National City, CA
- Shinohara Lane Sold
 - ±9.5 Acres of land entitled to be ±100,000 SF to be built | Chula Vista, CA
- 131 West 33rd Street Leased / Sold (Twice)
 - ±78,000 SF Industrial Project | National City, CA
- Tidelands Industrial Park Leased / Sold (Twice)
 - ±100,000 SF Multi-Tenant Industrial Park | National City, CA
- · Southrail Business Park Leased / Sold
 - ±224,415 SF (12 Acre) Industrial Project | Chula Vista, CA
- · Chula Vista Corporate Center Leased / Sold
 - ±147,344 SF Industrial Development | Chula Vista, CA
- Chula Vista Corporate Center Leased / Sold ±110,000 SF Distribution Building | Chula Vista, CA
- Lincoln Hilltop Business Center Leased ±98,000 SF Industrial Project | Chula Vista, CA
- South Bay Distribution Center Leased / Sold ±162,000 SF Distribution Park | Chula Vista, CA