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### CAREER SUMMARY

Gale Bucciarelli is a Vice President with Voit Real Estate Services. Mr. Bucciarelli has over 30 years of experience in commercial real estate leasing and sales and has negotiated several large land and investment sales. He also facilitated the sale of the Sunroad Office Portfolio (\$69 million), the Sports Arena Travelodge (\$24 million), Prospect Place La Jolla (\$10.8 million), and the Beverly Garland Holiday Inn (\$15 million). Land sales include a downtown San Diego block to Watt Commercial for a high-rise 18-story apartment development, 10 acres for General Motors Corporation, and 14 acres on Miramar Road to Bob Baker Enterprises.

Other land sales in downtown San Diego include 2 city blocks to Bosa Development and another to City Mark Development, as well as the Fat City block to Johnathan Segal and GLJ. Other infill sales include the North Park and Little Italy areas. Off-market sales, including multi-family, and development opportunities are now his main focus.

### EDUCATION & AFFILIATIONS

University of Wisconsin - Madison

- *Bachelor of Administration, Economics*