



EMAIL: esmith@voitco.com

PHONE: 714.935.2310

FAX: 714.978.9431

LIC. NO: 01940591

www.ericrandolphsmith.com

MAJOR CLIENTS SERVED

- LBA Realty
- BKM Properties
- TA Associates Realty
- Mesaville Holdings
- International Delivery Solutions
- Cardno Inc.
- Colony Capital
- Aleeda
- SGS Tooling
- Colony Industrial
- FGH Superheat
- Woodwind Commerce Park, LLC

CAREER SUMMARY

Eric R. Smith came from a very unique and purpose filled background as a Blackhawk helicopter pilot and Executive Officer in the Army National Guard; his commitment to service goes beyond that of others in the industry. In addition to military service, Eric also taught 5th grade to special needs children in Harlem, NY through the revolutionary Teach for America program (2006-2008).

Eric applies this same obligation to service and helping his clients. He is one of Voit Real Estate Service's "up and coming" brokers; completing numerous transactions that total over \$70 million in consideration. He has been awarded Voit's "Grinder" award for being the hardest working individual in the office multiple times. He is focused on tenant/landlord and buyer/seller representation in the Industrial and Office markets of West Orange County and Southern California.

SIGNIFICANT TRANSACTIONS

- 19,295 sf/\$3.7 million industrial sale, 10520 Garden Grove Blvd., Garden Grove. Represented Seller and Buyer.
- 10,600 sf/\$2.17 million industrial sale, 7451 Talbert Avenue, Huntington Beach. Represented Seller.
- 102,641 sf/\$1.4 million industrial lease, 12822 Monarch Street, Garden Grove
- 77,500 sf/\$9.25 million industrial sale, 10781 Forbes Avenue, Garden Grove. Represented Seller.
- 45,868 sf/\$5.9 million industrial sale, 7465 Lampson Avenue, Garden Grove. Represented Seller.
- 45,533 sf/\$6.05 million multi-tenant investment sale, 12271-12311 Industry Street, Garden Grove. Represented Seller and Buyer.
- 11,860 sf/\$2.2 million industrial sale, 17572 Griffin Lane, Huntington Beach. Represented Seller.
- 13,985 sf/\$4.4 million multi-tenant retail investment, 10575 S. Eastern Avenue, Henderson, NV. Represented Buyer.
- 13,491 sf/\$1.9 million industrial sale, 14231 Commerce Drive, Garden Grove. Represented Seller and Buyer.
- 15,070 sf/\$789,969 industrial lease, 16130 Gothard Street, Huntington Beach. Represented Landlord.
- 20,941 sf/\$2.45 million industrial lease, 7612 Woodwind Drive, Huntington Beach. Represented Landlord.
- 10,000 sf/\$492,492 industrial lease. 12321 Industry Street, Garden Grove. Represented Landlord and Tenant.

EDUCATION

University of Southern California

Los Angeles, CA - Bachelor of Science in Business Administration
Emphasis in Marketing, 2006

Pace University

New York, NY - Master of Arts in Childhood Education 2008

PROFESSIONAL AFFILIATIONS

- Association of Industrial Realtors (AIR)
- National Association of Industrial & Office Professionals (NAIOP)
- Corporate Facility Advisors (CORFAC)
- NAIOP Young Professional Group Alumni (YPG)
- CCIM (Certified Commercial Investment Member) Candidate Member
- SIOR (Society of Industrial & Office Realtors) Candidate Member