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*Since 1981, I have taken the long view, working to establish lasting relationships with the investors whose interests I represent.*

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## CAREER SUMMARY

Robert has specialized in the brokerage of Apartments and Multi-Family Development Sites since obtaining his broker license in 1984. His career track record includes the sale or exchange of over 350 properties. Robert's clients benefit from his advisory-based approach that's been enhanced by decades of firsthand experience acquiring and improving over a dozen investment properties.

## EXPERIENCE

- Voit Real Estate Services** 2012 – Present  
Senior Vice President | Partner
- Second highest producing broker, 2012, 2013 & 2014
  - Closed 125 investment property sales in 2011-2019
- Grubb & Ellis** 2010 – 2012  
Senior Vice President
- San Diego's Top Producing Broker and #2 Apartment Broker Nationwide in 2011
- Commercial Realty Advisers** 2007 – 2010  
Founding Principal
- Teamed with five partners to build a twenty agent brokerage practice that became the nucleus of the San Diego Grubb & Ellis office in 2010
- GVA IPC Commercial** 1999 – 2006  
Senior Vice President/Principal
- Company-wide Salesman of the Year in 2004
  - San Diego CCIM Chapter's Transaction of the Year Award 2006

## EDUCATION

- **University of California at Santa Barbara**  
Master of Arts: Urban & Regional (Quantitative) Modeling, 1984
- **University of California at Santa Barbara**  
Bachelor of Arts: Double Major in Business Economics & Urban Geography, 1982

## CURRENT AFFILIATIONS

- Lambda Alpha International Land Economics Society
- North County Estate Planning Council
- Organizer & Moderator – The CCIM / SCRHA Apartment Perspective Annual Forecast Meeting

## PRIOR LEADERSHIP POSITIONS

- President, San Diego County Apartment Association
- Board Director, California Apartment Association
- Expert Panelist, San Diego Union-Tribune Real Estate Forum
- Technical Advisor, San Diego City Council Housing and Land Use Committee