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CAREER SUMMARY

Representing office tenants and landlords throughout Orange County, Patrick is dedicated to providing thoughtful market analysis and personalized service to every new client relationship and transaction. His methodical approach to problem-solving and ability to effectively translate client desires into satisfactory results distinguishes Patrick among tenant representatives.

SERVICES

Full service client management for commercial real estate transactions

Tenant Representation

Research market for space availability to lease. Identify, analyze and negotiate leases to ensure above market economics are achieved for clients.

Landlord Representation

Comprehensive marketing campaign of several Multiple Listing Services (MLS); CoStar, AIR, LoopNet. Targeted broker e-mail campaigns, tailored marketing brochures and literature.

Full service leasing transaction management including client tours, open houses, drafting proposals and lease financial analysis.

Purchasing a Property

Identify purchase opportunities and provide sale comparative analysis. Assist buyer through the due diligence and closing process and procedures.

EDUCATION

Occidental College: Political Science and History

University of California, Los Angeles:

Real Estate with Concentration in Investments, Certificate (2017 Completion)

PARTIAL CLIENT LIST

- Colyear Development
- Sprint
- American Institute of Research
- California Home Sales
- Nardini & Stanley Architects, Inc.
- Triqor Group
- LD Legacy
- Farmers Insurance
- MAG Group