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CAREER SUMMARY

Paul J. Caputo has specialized in the sale and leasing of industrial and investment properties for over twenty-seven (27) years with Voit Real Estate Services. He is very knowledgeable and experienced in the commercial real estate arena and has an extensive track record of successful transactions. Over his career, he has completed over 674 transactions with a consideration of more than \$800,000,000 million.

During his career, Paul has handled a diverse array of real estate transactions for local, national and international companies. Selected transactions are as follows:

- **Voit Development** - Acquisition & Disposition of Freeway Commerce Center, Santa Fe Springs, CA. 159,656 sf multi-tenant industrial/retail center sold for \$15.5 million.
- **WLA Investments** - Acquisition & Disposition of Commerce Center Santa Fe Springs, CA. 78,000 sf multi-tenant business park sold for \$7.2 million. Carmenita Business Center, Santa Fe Springs, CA. 81,232 sf multi-tenant business center sold for \$7.6 million. Imperial Commerce Center, Santa Fe Springs, CA. 51,256 sf multi-tenant business center sold for \$4.2 million.
- **Guthrie Development** - 5 acres land sale in Santa Fe Springs, CA, in which we consulted, assisted in development, and sold approximately 94,000 sf of new state of the art industrial buildings to end users. \$15 million, land and building sale project.
- **Chapman University** - Assisted in the sale of excess property and handled leasing on all industrial property in Orange, CA until slated for future expansion.
- **Farmers & Merchants Bank** - REO Disposition - of three properties which closed within 90 days. 401 E. Coast Highway, Oceanside, CA \$11,750,000, 1520 N. El Camino Real, San Clemente, CA, \$7.6 million and 12300 Industry Street, Garden Grove, CA, \$3.1 million.

EDUCATION

Chapman University

Orange, CA - Argyros School of Business & Economics - Executive MBA 2009

University of Southern California

Los Angeles, CA - Bachelor of Science in Planning & Public Administration
Emphasis in Real Estate Development 1994

AWARDS & ACCOMPLISHMENTS

Top Ten Producer Award

Voit Anaheim Office (2019, 2018, 2017, 2016, 2015, 2014, 2012, 2006)

PROFESSIONAL AFFILIATIONS

- Society of Industrial and Office Realtors (SIOR)
- Association of Industrial Realtors (AIR)
- National Association of Industrial and Office Professionals (NAIOP)
- Corporation Facility Advisors (CORFAC)

MAJOR CLIENTS SERVED

- Chapman University
- Guthrie Development
- Kilroy Realty
- Wohl Investment Company
- Rreef Investments
- W.G. Wells Company
- Kojima America
- Bank of America Trust Department
- WLA Investment
- Farmers & Merchants Bank
- A/E Company
- Harley Davidson
- Lanic Engineering
- Elite Logistics