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Mitch's reputation as a tireless advocate is well-known and well-deserved. He approaches every transaction as if he is standing in the shoes of his client, and that has earned him the loyalty and respect of everyone he works with. He is driven by competitive spirit and the fierce desire to do things right and do them well. That has led to some extraordinary results in his 38-year career. Mitch is also a respected leader, having served as President of Voit Real Estate Services as it transitioned to its broker-owned format in 2015.

Whether he is negotiating a deal or racing his mountain bike, Mitch is committed to giving 100% every time. Perhaps the truest test of all in defining his success in commercial real estate, is the respect he has earned from his peers in the industry.

### AWARDS & ACCOMPLISHMENTS

- Career Transactions - 4,150
- Career Consideration in excess of \$4.7 billion.
- Over 51 Million Square Feet Sold or Leased
- Business Parks - 172 Business Parks/Investments Sales in 35 cities throughout Southern California
- Voit Top Ten Producers 1988 - 2024
- Voit #1 Producing Team 2003 - 2020
- Real Estate Forum Superstar Broker 1998 - 2011
- Hot List - Real Estate Southern California 2005 - 2011
- Largest Urban Residential Reuse Land Assemblage (56 Acres)

### MEMBERSHIPS & AFFILIATIONS

- American Industrial Real Estate Association, (AIR)
- National Association of Industrial and Office Properties, (NAIOP)
- Voit Real Estate Board Member (President 2015 - 2017)
- Cal State University Fullerton Board Member

### PARTIAL CLIENT LIST

- CapRock
- Deutsche Asset Management
- Guthrie Development Company
- bkm Development Company
- Turner Real Estate
- The Muller Company
- Aspen Properties
- Todd Pipe /MORSCO/REECE
- CT Realty
- Master Development Corporation
- Lennar
- TA Associates
- Western Realco
- LBA

### DEFINING TRANSACTIONS

- **Former Universal Alloy:** Former Site redeveloped into a 187,520 SF Industrial Building.
- **Lennar:** Largest Urban Residential Reuse Land Assemblage in Anaheim's Platinum Triangle (56 Acres).
- **Former Beckman Coulter:** 44 acre site in Fullerton. New master planned business park development encompassing over 940,000 square feet.
- **Minka Lighting:** 650,000 SF Tenant Rep. West Coast Distribution Center Build-to-Suit in Inland Empire.
- **Unocal/Tosco:** 585,000 SF Development / Landlord Rep. 22-building industrial park development site in Brea for Voit Development.
- **Former Nissan Building:** 345,000 SF on 15 Acres along the 405 Freeway in Costa Mesa. Investment Sale, Largest Industrial Sale in Orange County.