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CAREER SUMMARY

During his real estate career, Mike has focused on the sales and leasing of industrial, office and investment properties in the Orange County marketplace. Having had the opportunity to represent a wide array of ownership and business interests - from large institutional owners to small owner/users, Mike has developed an in-depth understanding of the Orange County Marketplace and the businesses within it.

During the past thirty-one years, Mike has completed over 735 sale and 640 lease transactions, totaling over 20 million square feet of space with a value of over \$1.45 billion. Mike has been at the Anaheim office of Voit for the past twenty-eight years, where he has ranked among the Top Ten brokers from 1996 to present. Mike has also ranked among the Top Ten producers company-wide in 1999, 2001-2003, 2009 and 2013-2019.

Mike is a Cum Laude graduate from California State University, Long Beach School of Business Administration. An honor student throughout his college career, he received a Bachelor of Science degree in Finance with an emphasis in real estate.

SIGNIFICANT TRANSACTIONS

- 430,152 sf / \$17.7 million industrial lease, 4130 Indian Avenue, Perris. Represented Landlord.
- 32,322 sf / \$8 million industrial sale, 1495 Hudson Avenue, Ontario. Represented Seller.
- 208,000 sf / \$26 million industrial sale, 12131 Western Avenue, Garden Grove. Represented Buyer and Seller.
- 286,139 sf / \$15 million industrial lease, 5115 La Palma Avenue, Anaheim. Represented Tenant.
- 430,152 sf / \$18 million industrial lease, 4130 Indian Avenue, Perris, CA. Represented Landlord on Land Sale & Lease
- 302,790 sf / \$38.7 million industrial/office portfolio Santa Ana, Glendale and Arizona. Represented Buyer and Seller.
- 246,726 sf / \$34.5 million office portfolio sale, Orange and Riverside counties. Represented Buyer and Seller.
- 277,037 sf / \$24 million industrial sale, Monarch Center, Garden Grove. Represented Buyer and Seller.
- 326,504 sf / \$22.6 million industrial building portfolio sale, Riverside County, Las Vegas, Reno, NV. Represented Buyer and Seller.

- 244,588 sf / \$21 million industrial sale, Lakeview Business Center & Walnut Business Center, Anaheim and Walnut. Represented Buyer and Seller.
- 157,499 sf / \$19 million industrial sale, Technology Ctr. Irvine Spectrum. Represented Buyer and Seller.
- 182,236 sf / \$13.75 million industrial sale, 7301 Orangewood Avenue, Garden Grove. Represented Seller in Largest User Sale in Garden Grove history.
- 7 Building / \$9 million industrial project, Seacliff Business Center, Huntington Beach. Represented Seller and 6 building Buyers.
- 12 Building / 102,000 sf industrial project, City Business Center, Garden Grove. Sold 8 and Leased 4 buildings.
- 85,000 sf industrial/r&d project, Woodwind Commerce Park, Huntington Beach. Leased 4 buildings.

PROFESSIONAL AFFILIATIONS

- Association of Industrial Realtors (AIR)
- Corporation Facility Advisors (CORFAC)

MAJOR CLIENTS SERVED

- Home Depot
- Harley Davidson
- Crown Realty
- RREEF Funds
- Kilroy Realty
- LBA Realty
- CT Realty
- United Rentals
- TA Associates
- Sares-Regis Group
- Alere Properties
- Fortress Investment Group
- IDI Logistics
- Burke Development
- Proview Technology
- Mitsubishi Motors
- Farmers & Merchants Bank
- Morgan Stanley Real Estate Fund
- Wohl Investment Company
- Kearny Real Estate Group
- Hager Pacific Group
- Westcore Properties
- Colony Realty Partners
- Turner Development
- Hutton Foundation
- California Bank & Trust