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## CAREER SUMMARY

### Focus

Loren's two areas of focus are owner-user transactions and investment sale transactions of commercial real estate assets. For the owner-user segment, Loren assists tenants, buyers, landlords, and sellers in fulfilling their respective commercial real estate needs throughout Southern California. For the investment sale segment, Loren represents buyers and sellers in acquisitions and dispositions of single and multi-tenant investment properties in California and various other states.

### History

Loren began his commercial real estate career in 2004 at Voit Real Estate Services in Irvine where he consummated over \$50MM in transactions in owner-user and investment. In the spring of 2010, Loren left Voit Real Estate to pursue an MBA degree from Chapman University in Orange, CA. Prior to the completion of the MBA degree, Loren joined PS Business Parks (NYSE: PSB) as a Leasing Director for the Orange County portfolio. While at PS Business Parks, Loren was responsible for sourcing new tenants and negotiating lease contracts with new and existing tenants within the portfolio. During the late winter of 2012, Loren was recruited by CIP Real Estate, an owner-operator located in Irvine, CA, as Assistant Vice President of Leasing. While at CIP, Loren was responsible for negotiating new leases and renewals for an approximate 900,000 square foot portfolio across Orange, Riverside, Los Angeles, and San Diego counties. Loren then rejoined Voit Real Estate Services in May 2014 to focus on owner-user sales/leasing and investment sales in Southern California.

## EDUCATION

BA in Business Administration, California State University, Fullerton - 2008

Master of Business Administration, Chapman University, Orange - 2012

## CAREER HIGHLIGHTS

- Completed 2.1 MSF of Sale/Lease transactions totaling over \$175MM since 2014.
- June 2016 - Featured in Orange County Business Journal for completion of six industrial building sales in Santa Fe Springs on behalf of Turner Real Estate Investments
- Completed over 260 transactions totaling over 450,000 SF and \$11.8MM of consideration, 2012–2014 (CIP Real Estate)

## PARTIAL CLIENT LIST

- Schools First Credit Union
- Turner Real Estate Investments
- Great American Logistics & Distribution, Inc.
- Liberty Vegetable Oil Company
- CIP Real Estate
- Air Handlers Supply, Inc.
- Soft Packaging, Inc.
- Warren Companies
- Lucas Builders, Inc.
- G&G Properties, Inc.
- ACT Labs
- Walsworth Franklin Bewin & McCall, LLP
- Alere Property Group
- MBL Properties