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CAREER SUMMARY

Eric R. Smith came from a very unique and purpose filled background as a Blackhawk helicopter pilot and Executive Officer in the Army National Guard; his commitment to service goes beyond that of others in the industry. In addition to military service, Eric also taught 5th grade to special needs children in Harlem, NY through the revolutionary Teach for America program (2006-2008).

Eric applies this same obligation to service and helping his clients. He is one of Voit Real Estate Service's "Top Producing" brokers; completing over 325 transactions that totaled over \$218 million in consideration. As a demonstration of Eric's expertise, he has achieved the highly coveted SIOR designation and became a full partner of Voit in 2021. He has been awarded Voit's "Grinder" award for being the hardest working individual in the office multiple times. He is focused on tenant/landlord and buyer/seller representation in the Industrial and Office markets of West Orange County and Southern California.

SIGNIFICANT TRANSACTIONS

- 102,641 sf/\$1.4 million industrial lease, 12822 Monarch Street, Garden Grove
- 91,506 sf/\$15 million flex industrial lease, 10600 Valley View, Cypress. Represented Tenant
- 77,500 sf/\$9.25 million industrial sale, 10781 Forbes Avenue, Garden Grove. Represented Seller.
- 45,868 sf/\$5.9 million industrial sale, 7465 Lampson Avenue, Garden Grove. Represented Seller.
- 45,533 sf/\$6.05 million multi-tenant investment sale, 12271-12311 Industry Street, Garden Grove. Represented Seller and Buyer.
- 20,941 sf/\$2.45 million industrial lease, 7612 Woodwind Drive, Huntington Beach. Represented Landlord.
- 19,295 sf/\$3.7 million industrial sale, 10520 Garden Grove Blvd., Garden Grove. Represented Seller and Buyer.
- 15,070 sf/\$789,969 industrial lease, 16130 Gothard Street, Huntington Beach. Represented Landlord.
- 13,985 sf/\$4.4 million multi-tenant retail investment, 10575 S. Eastern Avenue, Henderson, NV. Represented Buyer.
- 11,860 sf/\$2.2 million industrial sale, 17572 Griffin Lane, Huntington Beach. Represented Seller.

EDUCATION

University of Southern California

Los Angeles, CA - Bachelor of Science in Business Administration
Emphasis in Marketing, 2006

Pace University

New York, NY - Master of Arts in Childhood Education 2008

PROFESSIONAL AFFILIATIONS

- SIOR (Society of Industrial & Office Realtors)
- Association of Industrial Realtors (AIR)
- National Association of Industrial & Office Professionals (NAIOP)
- Corporate Facility Advisors (CORFAC)
- NAIOP Young Professional Group Alumni (YPG)
- CCIM (Certified Commercial Investment Member) Candidate Member

MAJOR CLIENTS SERVED

- LBA Realty
- Alere
- TA Associates Realty
- Colony Capital
- BKM Properties
- ICERA
- Rose Paving
- DRS Sensors & Targeting
- Mesaville Holdings
- International Delivery Solutions
- Cardno Inc.
- Aleeda
- SGS Tooling
- FGH Superheat
- Woodwind Commerce Park, LLC