Voit
REAL ESTATE SERVICES

Barry Walshe

VICE PRESIDENT | PARTNER

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EDUCATION

California State University, Fullerton

- Bachelor of Arts, Business Administration - Finance Emphasis

CAREER ACCOMPLISHMENTS

- Voit Rising Star Award Recipient - 1997
- Voit Rising Star Award Recipient - 1999

CAREER SUMMARY

Barry P. Walshe is a seasoned commercial real estate professional with more than 28 years of experience specializing in the Orange County and Southeast Los Angeles markets. Throughout his career, he has successfully represented property owners, investors, landlords, tenants, and owner-users in the acquisition, disposition, leasing, and strategic marketing of commercial real estate assets.

Barry has completed transactions totaling more than 3 million square feet of commercial space, encompassing a broad range of industrial, land, office, retail and investment properties. His extensive market knowledge, strong negotiation skills, and client-focused approach have enabled him to consistently deliver successful outcomes across complex sale and lease transactions.

Barry has successfully negotiated complex real estate transactions with Fortune 500 companies including General Dynamics, Citibank, Raytheon, Deutsche Bank…etc., national corporations, private investors, and owner-users. His extensive experience, disciplined negotiation approach, and in-depth market knowledge enable him to confidently structure and close transactions ranging from straightforward lease assignments to sophisticated investment.

Known for building long-term client relationships, Barry provides comprehensive market analysis, valuation guidance, lease and sale negotiations, investment analysis, and strategic real estate planning tailored to each client's business objectives. His deep understanding of market trends, property values, and local economic conditions throughout Orange County and Southeast Los Angeles has earned him a reputation as a trusted advisor to private investors, business owners, developers, and institutional clients.

Barry's commitment to professionalism, integrity, and results has been the cornerstone of his career, allowing him to navigate changing market conditions while helping clients maximize property value, reduce occupancy costs, and achieve their long-term real estate goals

PROFESSIONAL AFFILIATIONS

- Association of Industrial Realtors (AIR)
- National Association of Industrial & Office Professionals (NAIOP)

MAJOR CLIENTS SERVED

- ABB Group, Inc.
- Bentley Systems
- BOEING North America
- Calavo Growers of CA
- Carrier/HTPG
- Curtis-Wright Corporation
- Deutsche Bank
- Guthrie Development Co.
- Herzog Contracting Corp.
- LPL Financial
- Citibank
- PAREX USA
- County of Orange
- RISO Inc.
- RREEF
- State of California
- Wohl Investment Company
- Kilroy Realty Corporation
- Kraemer Land Company
- Koll Bren Schrieber Realty Advisors
- LBA Realty
- Pacific Gulf Properties
- Sares Regis Group
- TA Realty Associates
- Dolfin Partners

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