



**Central Los Angeles**  
 Base: 260,648,000 SF  
 Vacancy: 5.65%  
 Asking Lease Rate: \$1.25 NNN  
 Class A Rents: \$1.60 - \$1.80 NNN  
 Land Value: \$70 - \$125 PSF

**San Gabriel Valley**  
 Base: 176,764,800 SF  
 Vacancy: 5.86%  
 Asking Lease Rate: \$1.33 NNN  
 Class A Rents: \$1.50 NNN  
 Land Value: \$60 - \$70 PSF

**Mid Counties**  
 Base: 117,668,166 SF  
 Vacancy: 6.10%  
 Asking Lease Rate: \$1.38 NNN  
 Class A Rents: \$1.60 - \$1.80 NNN  
 Land Value: \$70 - \$100 PSF

**Inland Empire West**  
 Base: 370,378,124 SF  
 Vacancy: 5.89%  
 Asking Lease Rate 50,000 SF+: \$1.26 NNN\*  
 Class A Rents: \$1.10 - \$1.20 NNN  
 Land Value:  
 2-9 Acre Parcels: \$40 - \$50 PSF  
 10 Acres Plus: \$50 - \$55 PSF  
 Land Value rates are for entitled sites

**Inland Empire East**  
 Base: 316,662,193 SF  
 Vacancy: 8.48%  
 Asking Lease Rate 50,000 SF+: \$1.12 NNN\*  
 Class A Rents: \$.95 - \$1.05 NNN  
 Land Value:  
 2-9 Acre Parcels: \$25 - \$30 PSF  
 10 Acres Plus: \$30 - \$40 PSF  
 Land Value rates are for entitled sites

**South Bay**  
 Base: 196,753,621 SF  
 Vacancy: 4.91%  
 Asking Lease Rate: \$1.54 NNN  
 Class A Rents: \$1.70 - \$2.10 NNN  
 Land Value: \$70 - \$125 PSF

**Orange County**  
 Base: 238,614,132 SF  
 Vacancy: 5.09%  
 Asking Lease Rate: \$1.59 NNN  
 Class A Rents: \$1.70 - \$2.45 NNN  
 Land Value: \$85 - \$120 PSF

**San Diego County**  
 Base: 155,806,491 SF  
 Vacancy: 6.55%

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Estimated Drayage rates listed are