SAN DIEGO COUNTY

RETAIL MARKET REPORT

THIRD QUARTER 2006

Compared to last quarter:

VACANCY



ABSORPTION



LEASE RATES



CONSTRUCTION



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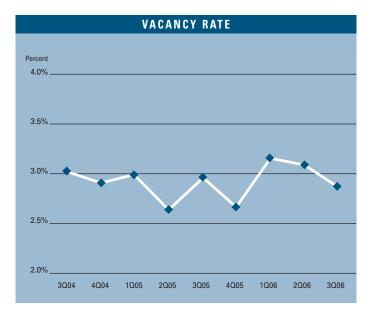


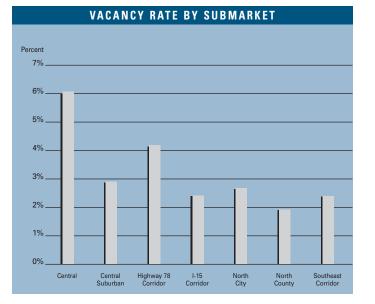
MARKET HIGHLIGHTS

- Unemployment in the third quarter of 2006 in San Diego County is 4.1%, which is an increase of 0.4% since the second quarter of 2006 and the same as what we saw a year ago.
- According to Los Angeles County Economic Development Corporation it is estimated that San Diego County added 21,500 new non-farm jobs in 2005, and they are forecasting 21,900 new jobs in 2006 as well as 19,500 in 2007. They are also forecasting a 6.0% increase in total personal income for 2006.
- Currently there is 2,722,540 square feet of Retail construction underway, and total construction is higher than the 1,654,976 square feet that was under construction at this same time last year.
- Planned Retail construction in San Diego County is down. Currently there is 4,319,868 square feet of Retail space on the slate as being planned compared to last quarters figure of 4,427,137.
- The Retail vacancy rate is at a low 2.87%, which is down from the 2.96% rate we saw during the third quarter of 2005.
- The average asking Triple Net lease rate checked in at \$2.03 a square foot per month this quarter. This is higher than last quarter and 10.93% higher than what was reported in the third quarter of 2005. This also represents a new record high for lease rates in the Retail market of San Diego.
- Retail absorption checked in at a positive number of 224,421 square feet for the third quarter of 2006, giving the San Diego Retail Market a total of 5.8 million square feet of positive absorption for the last 17 quarters.
- Rental rates are expected to continue to increase at moderate levels in the short run, and concessions will lessen as the economy in San Diego County continues to expand. These conditions will put upward pressure on lease rates going forward. We should see rental rate growth of 5% to 7% in 2006.

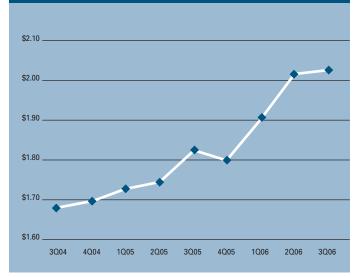
RETAIL MARKET STATISTICS

	302006	202006	302005	% CHANGE VS. 3005
Under Construction	2,722,540	2,671,577	1,654,976	64.51%
Vacancy	2.87%	3.09%	2.96%	-3.04%
Availability	3.66%	3.65%	3.51%	4.27%
Pricing - Triple Net Service	\$2.03	\$2.02	\$1.83	10.93%
Net Absorption	224,421	103,219	9,565	N/A

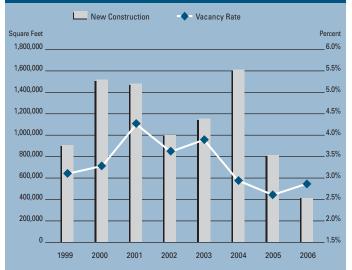


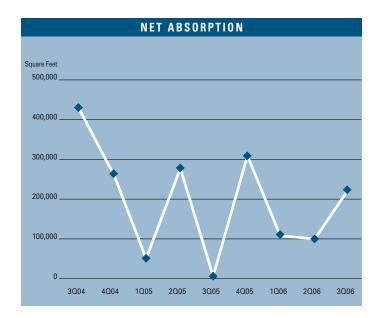


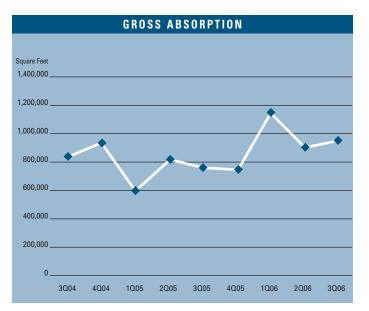
AVERAGE ASKING TRIPLE NET LEASE RATE











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THIRD QUARTER 2006

SAN DIEGO COUNTY

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		INVEN	TORY		VACANCY & ABSORPTION					
	Number Of Buildings	Net Rentable Square Feet	Square Feet U / C	Square Feet Planned	Square Feet Vacant	Vacancy Rate 302006	Total Availability 3Q2006	Average Asking Lease Rate	Net Absorption 302006	Net Absorption 2006
Central										
Downtown	229	3,293,339	411,715	189,396	201,925	6.13%	211,935	\$2.76	(5,472)	(82,479)
Central Total	229	3,293,339	411,715	189,396	201,925	6.13%	211,935	\$2.76	(5,472)	(82,479)
Central Suburban										
City Heights/University Kearny Mesa Mission Gorge Mission Valley Old Town Point Loma	300 130 131 61 20 140	4,071,590 3,779,259 4,041,175 5,753,329 204,914 2,448,789	23,698 0 0 10,950 560	281,374 25,676 0 0 0 160,676	138,036 83,278 109,041 26,560 5,484 126,464	3.39% 2.20% 2.70% 0.46% 2.68% 5.16%	278,579 93,948 169,010 23,284 9,434 167,572	\$1.54 \$1.87 \$2.17 \$3.01 \$0.00 \$2.47	10,621 (44,583) 41,257 25,058 (303) 20,950	59,130 (27,610) (62,907) (6,590) (667) 22,956
Rose Canyon/Morena Uptown/Hillcrest	212 83	4,261,902 741,245	4,800 8,164	163,000 4,388	183,986 55,211	4.32% 7.45%	257,732 61,878	\$1.94 \$2.11	32,315 12,461	(11,387) 14,443
Central Suburban Total	1,077	25,302,203	48,172	635,114	728,060	2.88%	1,061,437	\$1.98	97,776	(12,632)
Highway 78 Corridor										
Oceanside San Marcos/Vista	159 291	4,975,698 8,297,585	7,000 499,899	927,720 640,833	235,859 337,137	4.74% 4.06%	282,093 379,701	\$1.73 \$1.74	35,570 4,418	91,619 47,566
Highway 78 Corridor Total	450	13,273,283	506,899	1,568,553	572,996	4.32%	661,794	\$1.74	39,988	139,185
I-15 Corridor										
Escondido Rancho Bernardo/Poway Scripps Ranch	247 123 27	6,804,355 5,035,303 666,547	187,473 274,639 6,400	31,000 38,000 0	154,755 144,785 1,960	2.27% 2.88% 0.29%	222,770 169,792 7,539	\$1.58 \$2.35 \$2.48	37,478 (3,586) (385)	82,869 2,831 (385)
I-15 Corridor Total	397	12,506,205	468,512	69,000	301,500	2.41%	400,101	\$1.94	33,507	85,315
North City			·							
Del Mar Heights Governor Park La Jolla Miramar N University City - UTC Center Sorrento Mesa Torrey Pines/Sorrento Valley	22 3 107 79 22 8 3	761,721 17,504 974,947 3,384,662 2,197,498 241,077 23,589	0 0 0 0 0 0	0 0 0 0 12,000 0	23,724 0 55,899 79,240 18,500 20,300 2,548	3.11% 0.00% 5.73% 2.34% 0.84% 8.42% 10.80%	26,890 0 68,788 129,647 18,500 22,267 2,548	\$3.39 \$0.00 \$4.52 \$1.98 \$2.32 \$3.50 \$1.40	(19,200) 0 1,784 (228) 18,039 (10,923) 0	(13,328) 0 (6,222) 9,111 (100) (12,863) 0
North City Total	244	7,600,998	0	12,000	200,211	2.63%	268,640	\$2.96	(10,528)	(23,402)
North County		·								
Carlsbad North Beach Cities	66 135	3,878,022 4,695,529	0 20,349	200,642 12,960	65,683 97,887	1.69% 2.08%	89,922 102,528	\$3.09 \$2.94	10,095 (22,832)	123,365 (36,800)
North County Total	201	8,573,551	20,349	213,602	163,570	1.91%	192,450	\$3.03	(12,737)	86,565
South/Southeast Corridor										
East County South San Diego	509 526	12,077,837 15,758,982	0 1,266,893	256,105 1,376,098	392,068 258,561	3.25% 1.64%	452,099 351,906	\$1.47 \$1.95	(1,958) 83,845	(61,989) 96,163
South/Southeast Total	1,035	27,836,819	1,266,893	1,632,203	650,629	2.34%	804,005	\$1.69	81,887	34,174
San Diego County Total	3,633	98,386,398	2,722,540	4,319,868	2,818,891	2.87%	3,600,362	\$2.03	224,421	226,726

Lease rates are on a triple net basis.

SUBMARKETS

CENTRAL Downtown



City Heights/University Kearny Mesa Mission Gorge Mission Valley Old Town Point Loma Rose Canyon/Morena Uptown/Hillcrest

HIGHWAY 78 CORRIDOR

Oceanside San Marcos/Vista

I-15 CORRIDOR

Escondido Rancho Bernardo/Poway Scripps Ranch

NORTH CITY

Del Mar Heights Governor Park La Jolla Miramar N University City - UTC Center Sorrento Mesa Torrey Pines/Sorrento Valley

NORTH COUNTY

Carlsbad North Beach Cities

SOUTH/SOUTHEAST CORRIDOR

East County South San Diego

Highway 78 Corridor I-15 Corridor North County 15 North City East County Central Suburban Central To view available properties, please visit: South Bay www.voitco.com ♠ N

For Further Information:

SAN DIEGO OFFICE

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TAIL

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COUNTY

MARKET

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