SAN DIEGO COUNTY

# REPORT

Compared to last quarter:

# VACANCY



# **ABSORPTION**



# **LEASE RATES**





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# MARKET HIGHLIGHTS

 Unemployment in the second quarter of 2006 in San Diego County is 3.7%, which is a decrease of 0.4% since the first quarter of 2006 and down from the 4.1% we saw a year ago.

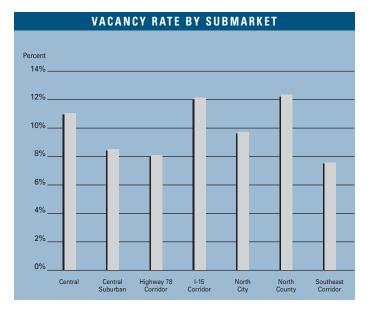
SECOND QUARTER

2006

- According to Los Angeles County Economic Development Corporation it is estimated that San Diego County added 23,400 new non-farm jobs in 2005, and they are forecasting 35,000 new jobs in 2006. They are also forecasting a 6.2% increase in total personal income for 2006.
- Currently there is 4,134,128 square feet of Office construction underway, and total construction is higher than the 3,796,555 square feet that was under construction at this same time last year. This is an increase of 8.89% when compared to last year.
- Planned Office construction in San Diego County is slightly down compared to last year. Currently there is 9,238,044 square feet of Office space on the slate as being planned, compared to last year's figure of 9,653,292 square feet.
- The Office vacancy rate is at 9.90%, which is the same as it was during the second quarter of 2005. This low rate is putting upward pressure on lease rates.
- The average asking full service lease rate checked in at \$2.63 a square foot per month this quarter, new record high. This is one cent higher than last quarter and 6.05% higher than what was reported in the second quarter of 2005.
- The Office absorption checked in at a positive 487,044 square feet for the second quarter of 2006, giving the San Diego Office Market a total of 7.2 million square feet of positive absorption for the last 14 quarters.
- Rental rates are expected to continue to increase at moderate levels in the short run, and concessions will lessen as the economy in San Diego County continues to expand. These conditions will put upward pressure on lease rates going forward. We should see rental rate growth of 5% to 7% in 2006.

#### OFFICE MARKET STATISTICS 202006 102006 202005 % CHANGE VS. 2005 Under Construction 4,134,128 4,264,304 3,796,555 8.89% -4.30% **Planned Construction** 9,238,044 9,004,486 9,653,292 Vacancy 9.90% 9.53% 9.90% 0.00% Availability 13.53% 12.69% 12.03% 12.47% Pricing - Full Service Gross \$2.63 \$2.62 \$2.48 6.05% Net Absorption 487,044 315,398 777,411 N/A





ANNUAL NEW CONSTRUCTION VS. VACANCY RATE

New Construction

Square Feet

3,600,000

3,000,000

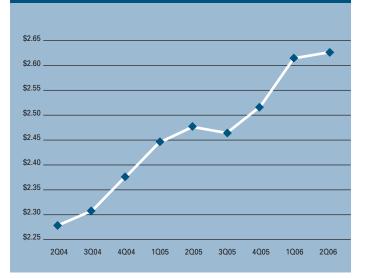
♦ Vacancy Rate

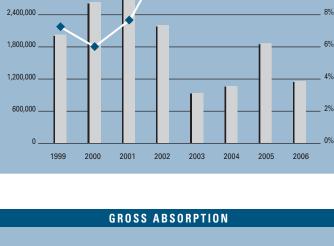
Percent

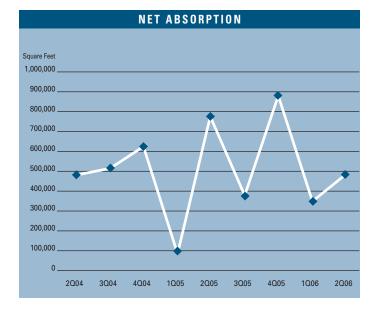
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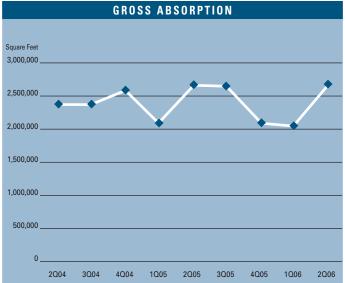
10%

AVERAGE ASKING FULL SERVICE LEASE RATE









SECOND QUARTER 2006 🔷 VOIT COMMERCIAL BROKERAGE

# SECOND QUARTER 2006

#### SAN DIEGO COUNTY

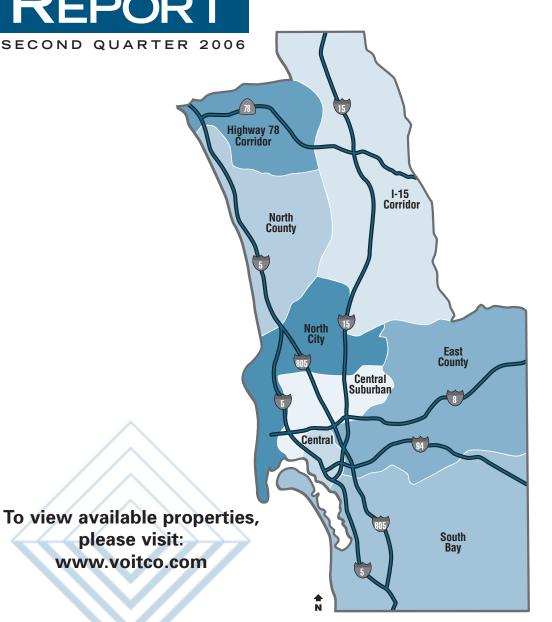
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	INVENTORY				VACANCY & ABSORPTION					
	Number Of Buildings	Net Rentable Square Feet	Square Feet U / C	Square Feet Planned	Square Feet Vacant	Vacancy Rate 202006	Total Availability 2Q2006	Average Asking Lease Rate	Net Absorption 202006	Net Absorption 2006
Central										
Downtown	137	11,601,830	543,179	0	1,279,738	11.03%	1,741,673	\$2.72	2,569	27,100
Central Total	137	11,601,830	543,179	0	1,279,738	11.03%	1,741,673	\$2.72	2,569	27,100
Central Suburban			I				-			
City Heights/University	38	867,010	0	78,696	91,949	10.61%	92,089	\$1.71	3,954	(25,174)
Kearny Mesa	214	8,445,489	449,930	880,000	664,633	7.87%	896,640	\$1.97	114,039	177,212
Mission Gorge	49	1,202,779	0	0	59,181	4.92%	64,751	\$1.45	14,149	9,344
Mission Valley	129	6,739,551	0	205,000	789,927	11.72%	1,082,266	\$2.43	(38,379)	(35,428)
Old Town Point Loma	29 52	700,132 1,352,358	72,018	0 109,000	29,702 106,633	4.24% 7.88%	30,397 106,633	\$1.77 \$1.46	4,049 (6,602)	17,355 13,142
Rose Canyon/Morena	43	955,126	12,018	0	62,228	6.52%	89,010	\$1.40	(23,971)	(21,280)
Uptown/Hillcrest	43 76	1,938,492	0	0	122,588	6.32%	164,436	\$1.54	(40,120)	(51,227)
Central Suburban Total	630	22,200,937	521,948	1,272,696	1,926,841	8.68%	2,526,222	\$2.26	27,119	83,944
Highway 78 Corridor			02.1,0.10	.,,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.0070		<b>V</b>		
Oceanside	29	559,031	130,538	350,039	66,572	11.91%	67,422	\$1.75	(1,425)	(17,213)
San Marcos/Vista	75	1,935,931	125,050	256,998	138,595	7.16%	191,428	\$1.93	73,376	92,365
Highway 78 Corridor Total	104	2,494,962	255,588	607,037	205,167	8.22%	258,850	\$1.88	71,951	75,152
I-15 Corridor										
Escondido	58	1,146,235	12,139	130,882	64,296	5.61%	76,493	\$2.15	14,110	9,347
Poway	29	1,215,513	0	324,000	210,715	17.34%	210,715	\$2.17	7,335	16,230
Rancho Bernardo	82	4,497,197	816,240	1,552,588	517,263	11.50%	642,553	\$2.50	(179)	(61,517)
Scripps Ranch	40	1,555,697	0	470,000	238,429	15.33%	364,397	\$2.51	3,213	6,341
I-15 Corridor Total	209	8,414,642	828,379	2,477,470	1,030,703	12.25%	1,294,158	\$2.38	24,479	(29,599)
North City										
Del Mar Heights	60	3,938,630	232,035	575,000	365,733	9.29%	513,267	\$0.00	(107,685)	(61,075)
Governor Park	19	858,037	0	0	90,614	10.56%	109,901	\$2.60	9,586	14,147
La Jolla	49	1,624,809	0	0	124,600	7.67%	134,506	\$2.89	(11,805)	17,256
Miramar	34	1,121,995	0	0	194,448	17.33%	293,649	\$0.00	(14,716)	1,772
N University City - UTC Center	85	6,963,007	190,884	822,097	592,745	8.51%	774,538	\$3.14	18,341	33,115
Sorrento Mesa	116	7,184,514	595,000	1,833,586	671,001	9.34%	1,409,414	\$2.56	497,489	571,825
Torrey Pines/Sorrento Valley	56	3,396,644	71,000	53,839	385,663	11.35%	410,496	\$0.00	(114,662)	(92,503)
North City Total	419	25,087,636	1,088,919	3,284,522	2,424,804	9.67%	3,645,771	\$3.01	276,548	484,537
North County									1	
Carlsbad	120	4,627,703	710,698	1,192,837	678,942	14.67%	770,703	\$0.00	33,395	80,734
North Beach Cities	99	2,164,274	60,400	0	172,107	7.95%	356,789	\$2.95	(10,652)	(8,865)
North County Total	219	6,791,977	771,098	1,192,837	851,049	12.53%	1,127,492	\$2.95	22,743	71,869
South/Southeast Corridor										1
East County	94	2,018,702	43,000	49,750	89,256	4.42%	99,162	\$1.44	25,848	1,544
South San Diego	97	3,069,433	82,017	353,732	282,810	9.21%	358,766	\$0.00	35,787	87,895
South/Southeast Total	191	5,088,135	125,017	403,482	372,066	7.31%	457,928	\$1.44	61,635	89,439
Class A	192	22,729,560	3,173,598	6,630,920	2,818,687	12.40%	4,011,304	\$2.93	568,650	899,885
Class B	971	42,313,001	960,530	2,607,124	3,965,077	9.37%	5,523,346	\$2.27	(101,910)	57,026
Class C	746	16,637,558	0	0	1,306,604	7.85%	1,517,444	\$1.75	20,304	(154,469)
San Diego County Total	1,909	81,680,119	4,134,128	9,238,044	8,090,368	9.90%	11,052,094	\$2.63	487,044	802,442

This survey consists of office buildings greater than 10,000 square feet. Lease rates are on a full service gross basis.

#### SUBMARKETS

**CENTRAL** Downtown

**CENTRAL SUBURBAN** City Heights/University



#### Kearny Mesa **Mission Gorge Mission Valley** Old Town

Point Loma Rose Canyon/Morena Uptown/Hillcrest

#### **HIGHWAY 78 CORRIDOR**

Oceanside San Marcos/Vista

#### **I-15 CORRIDOR**

Escondido Poway Rancho Bernardo Scripps Ranch

#### **NORTH CITY**

**Del Mar Heights** Governor Park La Jolla Miramar N University City - UTC Center Sorrento Mesa Torrey Pines/Sorrento Valley

#### **NORTH COUNTY**

Carlsbad North Beach Cities

#### SOUTH/SOUTHEAST CORRIDOR

East County South San Diego

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DIEGO

COUNTY

FICE MARKET

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# **Real People. Real Solutions.**

This survey consists of properties 10,000 square feet and larger in size, representing both single tenant and multi-tenant buildings. The lease rates are based on a full service gross basis. The information contained in this report is gathered from sources that are deemed reliable but no guarantees are made as to its accuracy. This information is for Voit Commercial Brokerage use only, and cannot legally be reproduced without prior written consent from the management of Voit Commercial Brokerage.