RETAIL MARKET EPORT

FIRST QUARTER 2006

Compared to last quarter:

VACANCY



ABSORPTION



LEASE RATES



UP

CONSTRUCTION



To view available properties, please visit: www.voitco.com





Prepared by: Jerry J. Holdner, Jr. Vice President of Market Research e-mail: jholdner@voitco.com



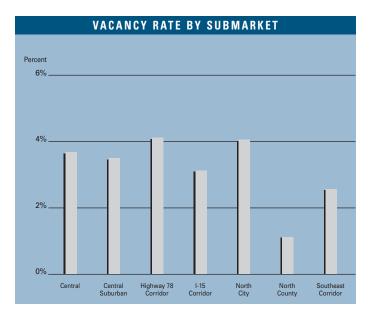
- Unemployment in the first quarter of 2006 in San Diego County is 4.1%, which is a decrease of 0.1% since the fourth quarter of 2005 and down from the 4.7% we saw a year ago.
- According to Los Angeles County Economic Development Corporation it is estimated that San Diego County added 17,800 new non-farm jobs in 2005, and they are forecasting 22,600 new jobs in 2006. They are also forecasting a 6.2% increase in total personal income for 2006.
- Currently there is 1,860,519 square feet of Retail construction underway, and total construction is higher than the 831,296 square feet that was under construction at this same time last year.
- Planned Retail construction in San Diego County is up. Currently there is 3,249,568 square feet of Retail space on the slate as being planned.
- The Retail vacancy rate is at a low 3.17%, which is up from the 2.89% rate we saw during the first quarter of 2005.
- The average asking Triple Net lease rate checked in at \$1.86 a square foot per month this quarter. This is higher than last quarter and 2.20% higher than what was reported in the first quarter of 2005. This also represents a new record high for lease rates in the Retail market of San Diego.
- The Retail absorption checked in at a negative number of 430,555 square feet for the first quarter of 2006, giving the San Diego Retail Market a total of 5 million square feet of positive absorption for the last 15 quarters.
- Rental rates are expected to continue to increase at moderate levels in the short run, and concessions will lessen as the economy in San Diego County continues to expand. These conditions will put upward pressure on lease rates going forward. We should see rental rate growth of 5% to 7% in 2006.

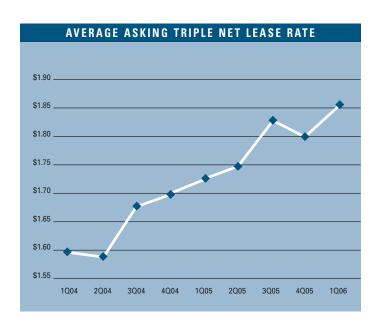
RETAIL MARKET STATISTICS

	102006	402005	102005	% CHANGE VS. 1005
Under Construction	1,860,519	1,865,913	831,296	123.81%
Vacancy	3.17%	2.71%	2.89%	9.69%
Availability	3.72%	2.88%	3.24%	14.81%
Pricing - Triple Net Service	\$1.86	\$1.80	\$1.82	2.20%
Net Absorption	-430,555	313,125	37,560	N/A

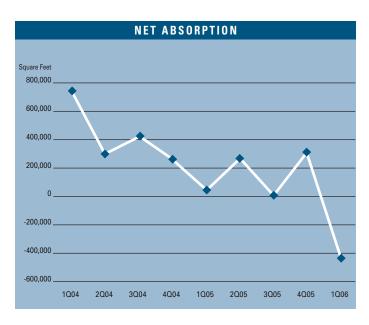
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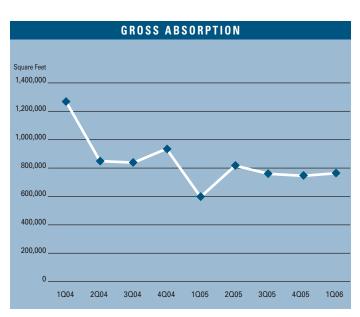












FIRST QUARTER 2006

D I E G O S A N $C \quad O \quad U \quad N \quad T \quad Y$

	INVENTORY				VACANCY & ABSORPTION						
	Number Of Buildings	Net Rentable Square Feet	Square Feet U / C	Square Feet Planned	Square Feet Vacant	Vacancy Rate 102006	Total Availability 102006	Average Asking Lease Rate	Net Absorption 102006	Net Absorption 2005	
Central											
Downtown	197	3,164,185	125,564	197,727	114,934	3.63%	148,856	\$2.51	(31,353)	85,106	
Central Total	197	3,164,185	125,564	197,727	114,934	3.63%	148,856	\$2.51	(31,353)	85,106	
Central Suburban											
City Heights/University	251	3,998,254	42,300	0	178,490	4.46%	308,404	\$1.49	(9,103)	15,116	
Kearny Mesa	105	3,433,383	0	0	53,610	1.56%	56,524	\$1.73	2,058	72,284	
Mission Gorge	97	3,662,213	0	0	124,265	3.39%	143,215	\$1.57	(83,331)	1,658	
Mission Valley	44	5,550,822	0	0	29,289	0.53%	40,661	\$2.30	(12,925)	20,534	
Old Town	18	217,122	0	0	8,677	4.00%	12,627	\$2.02	(8,677)	550	
Point Loma	101	2,450,913	24,000	242,548	160,377	6.54%	142,507	\$1.90	(74,770)	(6,212)	
Rose Canyon/Morena	165	4,005,264	0	188,676	213,031	5.32%	225,443	\$1.80	(79,097)	(23,122)	
Uptown/Hillcrest	64	536,535	0	0	37,039	6.90%	37,039	\$3.17	8,824	(2,268)	
									·		
Central Suburban Total	845	23,854,506	66,300	431,224	804,778	3.37%	966,420	\$1.69	(257,021)	78,540	
Highway 78 Corridor							<u> </u>	I			
Oceanside	135	5,576,729	23,817	845,955	265,558	4.76%	313,354	\$1.67	42,207	125,815	
San Marcos/Vista	247	8,826,156	405,679	508,947	337,010	3.82%	375,638	\$1.88	33,134	171,277	
Highway 78 Corridor Total	382	14,402,885	429,496	1,354,902	602,568	4.18%	688,992	\$1.83	75,341	297,092	
I-15 Corridor											
Escondido	199	6,963,305	0	16,000	227,720	3.27%	247,196	\$1.70	(11,298)	(45,978)	
Rancho Bernardo/Poway	102	4,823,080	265,609	38,000	164,490	3.41%	198,854	\$2.45	(27,831)	6,318	
Scripps Ranch	17	522,869	0	0	1,575	0.30%	3,869	\$1.69	0	3,155	
I-15 Corridor Total	318	12,309,254	265,609	54,000	393,785	3.20%	449,919	\$1.96	(39,129)	(36,505)	
North City											
Del Mar Heights	6	575,712	0	22,987	4,524	0.79%	5,499	\$4.50	5,872	82,317	
Governor Park	2	14,504	0	0	0	0.00%	0	\$5.42	0	0	
La Jolla	87	837,438	0	0	43,306	5.17%	43,369	\$5.42	5,171	(10,851)	
Miramar	55	2,664,841	0	0	166,674	6.25%	166,674	\$1.52	(85,742)	(34,722)	
N University City - UTC Center	14	2,194,521	0	0	37,039	1.69%	37,039	\$1.98	(23,939)	3,600	
Sorrento Mesa	7	232,807	0	12,000	13,749	5.91%	15,149	\$2.52	(6,312)	(466)	
Torrey Pines/Sorrento Valley	3	23,589	0	0	2,548	10.80%	2,548	\$1.40	0	(2,548)	
North City Total	174	6,543,412	0	34,987	267,840	4.09%	270,278	\$2.37	(104.950)	37,330	
North County		, -1		,	, ,				, ,,,,,,	,,,,,,	
Carlsbad	40	2,916,239	0	231,200	46,668	1.60%	61,472	\$2.51	(3,305)	(9,413)	
North Beach Cities	113	4,996,786	20,000	113,198	80,264	1.61%	90,810	\$2.99	62,911	9,378	
North County Total	153	7,913,025	20,000	344,398	126,932	1.60%	152,282	\$2.78	59,606	(35)	
· ·	133	1,010,020	20,000	344,330	120,332	1.00/0	132,202	Ψ2.10	33,000	(33)	
South/Southeast Corridor							<u> </u>				
East County	411	11,728,978	0	252,000	378,889	3.23%	469,153	\$1.42	(69,940)	170,387	
South San Diego	422	15,825,273	953,550	580,330	344,489	2.18%	416,329	\$1.76	(63,109)	186,155	
South/Southeast Total	833	27,554,251	953,550	832,330	723,378	2.63%	885,482	\$1.59	(133,049)	356,542	

Lease rates are on a triple net basis.



Highway 78 Corridor I-15 Corridor North County North City East County Central Suburban Central To view available properties, please visit: South Bay www.voitco.com

CENTRAL

Downtown

CENTRAL SUBURBAN

City Heights/University Kearny Mesa Mission Gorge Mission Valley Old Town Point Loma Rose Canyon/Morena Uptown/Hillcrest

HIGHWAY 78 CORRIDOR

Oceanside San Marcos/Vista

I-15 CORRIDOR

Escondido Rancho Bernardo/Poway Scripps Ranch

NORTH CITY

Del Mar Heights Governor Park La Jolla Miramar N University City - UTC Center Sorrento Mesa Torrey Pines/Sorrento Valley

NORTH COUNTY

Carlsbad North Beach Cities

SOUTH/SOUTHEAST CORRIDOR

East County South San Diego

For Further Information:

SAN DIEGO OFFICE

4370 La Jolla Village Drive, Suite 990 San Diego, California 92122

> TEL: 858.453.0505 FAX: 858.453.1981

CHULA VISTA OFFICE

660 Bay Boulevard, Suite 210 Chula Vista, California 91910

TEL: 619.498.4560 FAX: 619.495.4567





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