ORANGE COUNTY

R&D MARKET REPORT

SECOND QUARTER 2006



ABSORPTION

Compared to last quarter:

VACANCY



LEASE RATES



CONSTRUCTION



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MARKET HIGHLIGHTS

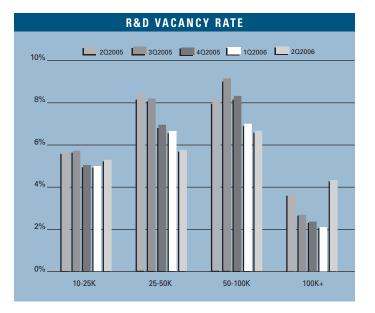
- Unemployment for the second quarter of 2006 in Orange County is 3.2%, which is 0.4% lower than it was when compared to the first quarter of 2006, and is 0.3% lower than it was during the second quarter of 2005.
- According to Chapman University, it is estimated that Orange County added 34,000 new payroll jobs in 2005. Furthermore, they are forecasting 26,000 new payroll jobs will be added to the county in 2006 with another 21,000 jobs in 2007 as the Orange County economy continues to expand.
- Total space under construction checked in at 350,219 square feet for the second quarter of 2006, which is more than three times the amount that was under construction in the second quarter of 2005.
- The R&D vacancy rate checked in at a low 5.60%, which is lower than it was a year ago when it was 6.62%. This lack of supply is creating a lot of constrained demand for R&D space in Orange County.
- The total amount of R&D space available in Orange County, which includes both direct and sublease space, is lower than it was a year ago; 7.16% this quarter as compared to 8.44% this quarter last year.
- The average asking Triple Net lease rate per month per foot in Orange County is currently \$1.03, which is almost 10% higher than it was this time last year. This is a new record high for lease rates in the R&D market.
- Net absorption for the R&D market this quarter posted a positive number of 147,058 square feet, giving the R&D Market in Orange County a total of 2.1 million square feet of positive absorption for the last six quarters.
- Rental rates are expected to increase at moderate levels in the short run, and concessions will lessen as the economy in Orange County continues to improve. These conditions will put upward pressure on lease rates going forward. We should see rental rate growth of 7% to 10% in 2006.

R&D MARKET STATISTICS

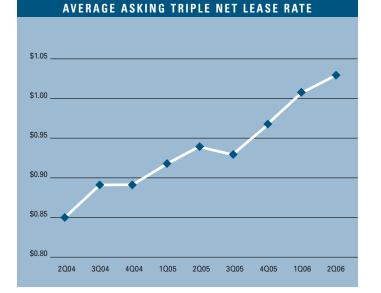
	202006	102006	202005	% CHANGE VS. 2005
Under Construction	350,219	264,081	73,284	377.89%
Planned Construction	311,293	195,186	487,202	-36.11%
Vacancy	5.60%	5.39%	6.62%	-15.41%
Availability	7.16%	7.55%	8.44%	-15.17%
Pricing	\$1.03	\$1.01	\$0.94	9.57%
Net Absorption	147,058	207,903	487,532	-69.84%
Activity	1,373,380	1,205,557	1,815,253	-24.34%

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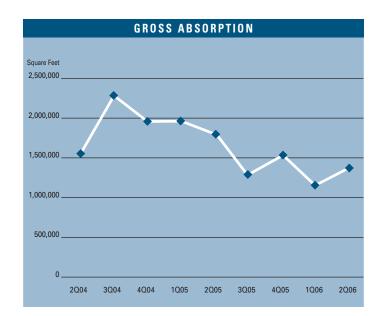


ANNUAL R&D NEW CONSTRUCTION VS. VACANCY RATE



NET ABSORPTION Square Feet 1,000,000 800,000 600,000 400.000 200,000 0 -200,000 -400,000 2004 3004 4Q04 1Q05 2005 3Q05 4Q05 1Q06 2006

🔶 Vacancy Rate New Construction Square Feet Percent 1,400,000 10% 1,200,000 9% 1,000,000 8% 800.000 7% 6% 600,000 400,000 5% 200,000 4% 0 3% 1999 2000 2001 2002 2003 2004 2005 2006 1997 1998



SECOND QUARTER 2006 \infty VOIT COMMERCIAL BROKERAGE

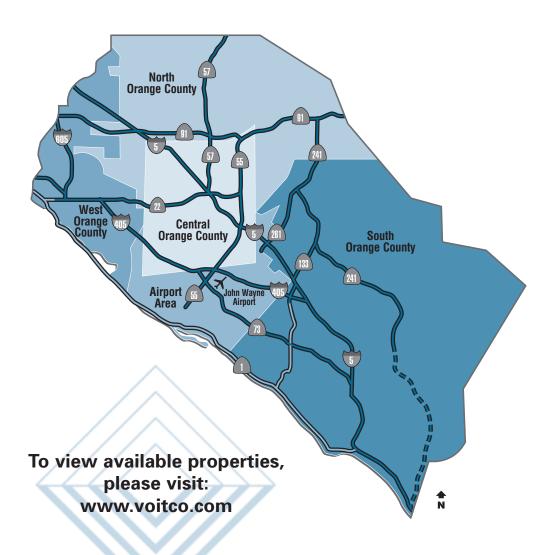
SECOND QUARTER 2006

O R A N G E C O U N T Y

	INVENTORY				VACANCY & LEASE RATES			}	ABSORPTION		
	Number Of Bldgs.	Net Rentable Square Feet	Square Feet U / C	Square Feet Planned	Square Feet Vacant	Vacancy Rate 202006	Square Feet Available	Availability Rate 202006	Average Asking Lease Rate	Net Absorption 202006	Net Absorption 2006
North County								II			
Anaheim Hills Anaheim Brea Buena Park Fullerton La Habra	7 72 41 23 36 7	292,180 2,589,300 1,671,071 913,930 976,623 107,089	0 0 0 0 0	0 0 36,107 0 0	2,459 139,616 45,300 129,104 21,340 0	0.84% 5.39% 2.71% 14.13% 2.19% 0.00%	2,459 193,678 45,300 146,178 83,740 0	0.84% 7.48% 2.71% 15.99% 8.57% 0.00%	\$0.00 \$0.90 \$1.05 \$1.00 \$0.79 \$0.00	6,401 (18,079) (8,880) (54,469) (8,319) 0	6,401 (935) (12,228) (44,548) (14,832) 0
La Palma Placentia Yorba Linda	7 19 54	272,981 545,794 1,441,451	0 0 0	0 0 0	0 3,523 138,454	0.00% 0.65% 9.61%	939 5,463 183,917	0.34% 1.00% 12.76%	\$1.40 \$0.69 \$0.66	0 (1,583) (28,350)	0 16,355 (18,452)
North County Total	266	8,810,419	0	36,107	479,796	5.45%	661,674	7.51%	\$0.73	(113,279)	(68,239)
West County		1									
Cypress Huntington Beach Los Alamitos	44 84 30	2,724,528 1,912,133 651,480	0 0 0	0 0 0	150,441 67,458 14,500	5.52% 3.53% 2.23%	150,441 94,982 14,500	5.52% 4.97% 2.23%	\$0.92 \$0.91 \$1.50	7,075 (4,383) 11,926	26,466 (10,944) (4,472)
West County Total	158	5,288,141	0	0	232,399	4.39%	259,923	4.92%	\$1.00	14,618	11,050
Central County Anaheim Garden Grove Orange Santa Ana Westminster	74 83 98 48 24	1,967,569 2,596,955 2,114,773 1,321,610 655,454	0 0 0 0 0	0 0 0 0 0	70,098 372,038 67,215 20,491 4,946	3.56% 14.33% 3.18% 1.55% 0.75%	86,430 372,038 67,215 20,491 4,946	4.39% 14.33% 3.18% 1.55% 0.75%	\$0.83 \$0.53 \$1.15 \$1.75 \$0.00	46,373 (46,971) (13,457) 8,649 0	18,633 (40,235) (22,224) 16,525 1,934
Central County Total	327	8,656,361	0	0	534,788	6.18%	551,120	6.37%	\$0.82	(5,406)	(25,367)
Airport Area Costa Mesa Fountain Valley Irvine Newport Beach Santa Ana Tustin	153 47 281 23 115 90	3,674,862 1,359,166 7,784,000 777,826 3,578,874 3,092,223	0 0 236,000 0 0 0	0 49,186 0 0 0 0	297,012 36,826 542,824 19,550 192,680 34,568	8.08% 2.71% 6.97% 2.51% 5.38% 1.12%	307,276 43,571 709,980 19,550 203,586 80,228	8.36% 3.21% 9.12% 2.51% 5.69% 2.59%	\$1.04 \$0.00 \$0.96 \$0.00 \$1.05 \$1.18	(1,761) 29,870 138,592 4,847 (76,563) 9,294	(27,585) 10,142 123,702 2,891 (66,674) 66,510
Airport Area Total	709	20,266,951	236,000	49,186	1,123,460	5.54%	1,364,191	6.73%	\$1.00	104,279	108,986
South County											
Aliso Viejo Foothill Ranch Irvine Spectrum Laguna Niguel Lake Forest Mission Viejo Rancho Santa Margarita San Clemente San Juan Capistrano	44 6 259 51 13 58 30 53 46 37	1,131,626 135,698 10,195,542 1,098,607 423,047 1,493,584 587,528 1,831,385 1,024,056 539,079	0 59,230 0 0 0 0 54,989 0	0 0 0 0 0 0 226,000 0	36,402 0 623,074 72,679 28,657 46,991 33,036 27,851 199,753 6,747	3.22% 0.00% 6.11% 6.62% 6.77% 3.15% 5.62% 1.52% 19.51% 1.25%	64,038 17,789 1,029,298 74,657 29,449 51,876 33,036 57,811 199,753 6,747	5.66% 13.11% 10.10% 6.80% 6.96% 3.47% 5.62% 3.16% 19.51% 1.25%	\$0.94 \$0.99 \$1.25 \$1.25 \$0.00 \$1.02 \$0.00 \$1.35 \$0.93 \$1.15	(3,719) 0 200,055 (51,005) (6,460) 10,614 16,819 9,493 (25,322) (3,629)	7,836 0 309,318 (29,815) (7,598) 24,568 8,866 48,313 (29,328) (3,629)
South County Total	597	18,460,152	114,219	226,000	1,075,190	5.82%	1,564,454	8.47%	\$1.15	146,846	328,531
Orange County Total North County	2,057	61,482,024	350,219	311,293	3,445,633	5.60%	4,401,362	7.16%	\$1.03	147,058	354,961
10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 100,000+ West County	157 73 25 11	2,494,458 2,505,224 1,693,290 2,117,447	0 0 0 0	36,107 0 0 0	114,538 150,338 142,152 72,768	4.59% 6.00% 8.40% 3.44%	123,293 156,067 309,546 72,768	4.94% 6.23% 18.28% 3.44%	\$0.89 \$0.67 \$0.00 \$0.00	(22,814) (25,564) (64,901) 0	1,007 (20,012) (49,234) 0
10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 100,000+ Central County	89 41 21 7	1,312,687 1,382,202 1,330,832 1,262,420	0 0 0 0	0 0 0 0	72,763 9,195 150,441 0	5.54% 0.67% 11.30% 0.00%	84,394 25,088 150,441 0	6.43% 1.82% 11.30% 0.00%	\$1.04 \$0.95 \$0.95 \$0.00	6,391 11,341 (3,114) 0	(11,749) 25,913 (3,114) 0
10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 	226 75 16 10	3,587,868 2,462,682 1,081,511 1,524,300	0 0 0 0	0 0 0 0	152,268 119,427 43,088 220,005	4.24% 4.85% 3.98% 14.43%	152,268 135,759 43,088 220,005	4.24% 5.51% 3.98% 14.43%	\$0.99 \$0.72 \$0.00 \$0.00	(17,502) 2,083 10,314 (301)	(18,307) (19,481) 9,786 2,635
Airport Area 10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 100,000+	467 165 55 22	7,521,183 5,590,716 3,702,021 3,453,031	0 0 236,000	49,186 0 0 0	440,970 258,769 217,575 206,146	5.86% 4.63% 5.88% 5.97%	484,311 284,497 283,625 311,758	6.44% 5.09% 7.66% 9.03%	\$1.14 \$1.09 \$1.04 \$0.82	20,168 122,788 27,625 (66,302)	2,728 59,940 86,060 (39,742)
South County 10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 100,000+	355 166 55 21	5,846,414 5,629,390 3,703,706 3,280,642	59,230 0 54,989 0	0 0 226,000 0	336,976 488,870 231,455 17,889	5.76% 8.68% 6.25% 0.55%	444,943 631,681 299,932 187,898	7.61% 11.22% 8.10% 5.73%	\$1.13 \$1.11 \$1.24 \$1.04	279 91,042 47,654 7,871	23,810 225,873 69,788 9,060
Orange County 10,000 to 24,999 25,000 to 49,999 50,000 to 99,999 100,000+ Orange County Total	1,294 520 172 71 2,057	20,762,610 17,570,214 11,511,360 11,637,840 61,482,024	59,230 0 54,989 236,000 350,219	85,293 0 226,000 0 311,293	1,117,515 1,026,599 784,711 516,808 3,445,633	5.38% 5.84% 6.82% 4.44% 5.60%	1,289,209 1,233,092 1,086,632 792,429 4,401,362	6.21% 7.02% 9.44% 6.81% 7.16%	\$1.07 \$1.00 \$1.14 \$0.87 \$1.03	(13,478) 201,690 17,578 (58,732) 147,058	(2,511) 272,233 113,286 (28,047) 354,961
- change obtainly fotur	2,051	01,402,024	000,210	011,230	0,140,000	5.0078	4,401,502	7.10%	01.00	141,050	001,501

This survey consists of buildings greater than 10,000 square feet. Lease rates are on a triple net basis.





SUBMARKETS

NORTH

Anaheim Hills, Anaheim, Brea, Buena Park, Fullerton, La Habra, La Palma, Placentia, Yorba Linda

WEST

Cypress, Huntington Beach, Los Alamitos

CENTRAL COUNTY

Anaheim, Garden Grove, Orange, Santa Ana, Westminster

AIRPORT

Costa Mesa, Fountain Valley, Irvine, Newport Beach, Santa Ana, Tustin

SOUTH

Aliso Viejo, Foothill Ranch, Irvine Spectrum, Laguna Hills, Laguna Niguel, Lake Forest, Mission Viejo, Rancho Santa Margarita, San Clemente and San Juan Capistrano

PRODUCT TYPE

R & D OR MID-TECH

30% to 74.9% improved with drop ceiling, minimum parking ratio of 3 to 1, minimum 50% of exterior glassline, dock and/or ground level loading.

For Further Information:

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18500 Von Karman Ave., Suite 150 Irvine, California 92612-0508

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This survey consists of properties 10,000 square feet and larger in size, representing both single tenant and multi-tenant buildings. The lease rates are based on a triple net basis. The information contained in this report is gathered from sources that are deemed reliable but no guarantees are made as to its accuracy. This information is for Voit Commercial Brokerage use only, and cannot legally be reproduced without prior written consent from the management of Voit Commercial Brokerage.