

FIRST QUARTER 2015

LAS VEGAS INDUSTRIAL



MARKET CHANGE

Compared to Previous Quarter:



Net Absorption



Lease Rates



Deliveries



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HIGHLIGHTS

- Market Overview In the first quarter of 2015, the Las Vegas industrial market reported a vacancy rate of 7.4 percent. Compared to the prior quarter (Q4 2014), the vacancy rate declined 70 basis points (0.7 percentage points). Meanwhile, the vacancy rate is down 340 basis points (3.4 percentage points) from a year ago (Q1 2014). Vacancies are now at levels last seen in the first quarter of 2008.
- Demand The industrial market reported 1.2 million SF of positive net absorption in the first quarter of 2015. During the quarter, Dynamax Operations West Inc. leased approximately 112,000 SF at 6585 South Escondido Street, while Updike Distribution Logistics reportedly signed a deal for 65,600 SF at 4550 Engineers Way in Golden Triangle Industrial Park. In addition, Golden Star Inc. leased roughly 58,600 SF at 5406 El Campo Grande in Northern Beltway Industrial Center, and Walmart Stores East LP took 52,800 SF at 4711 Mitchell Street.
- Inventory Three projects totaling 505,200 SF completed construction during the first quarter bringing total inventory to 108.3 million SF. The largest completion was the 400,000 SF TJX Companies expansion at its facility located at 4100 East Lone Mountain Road. In addition, MCM Contractors West completed a 51,500 SF facility at 7040 Redwood Street, while Thatcher Company of Nevada finished its 53,700 SF building at 90 Business Center Street.
- Future Supply The amount of space actively under construction at the end of the first quarter of 2015

- fell to 2.1 million square feet. A number of projects continued to make progress, including VSR Industries' expansion (28,000 SF), The Chef's Warehouse (74,100 SF), Catamaran (100,000 SF), Konami Gaming (193,400 SF), Prologis Las Vegas Corporate Center #19 (464,200 SF) and Switch SuperNAPs 9 and 10 (815,000 SF). In addition, Prologis Las Vegas Corporate Center #20 broke ground at 3330 East Gowan Road (153,500 SF), while Ainsworth Game Technology started development on its 291,000 SF facility on the northeast corner of Interstate-215 and Jones Boulevard.
- **Economic Considerations** In February 2015 (latest available data), the Las Vegas MSA reported annual job growth of 27,500 positions. The most notable gains were witnessed by the leisure and hospitality sector (+10,600 jobs) and the construction sector (+5,500 jobs). Other sectors reporting substantial year-over-year growth included professional and business services (+4,000 jobs), retail trade (+3,800 jobs) and education and health services (+1,700 jobs). Consumer spending continues to report dramatic gains as well. For the 12 months ending January 2015 (latest available data), taxable retail sales reached an all-time high of \$36.7 billion, which represents an increase of 9.3 percent from the prior 12-month period.
- Overall The industrial market vacancy rate continues to report substantial declines, while development activity is on the rise. The market is expected to continue to outperform its retail and office counterparts as users continue to demand larger spaces.

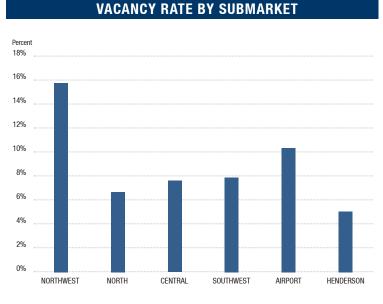
FORECAST

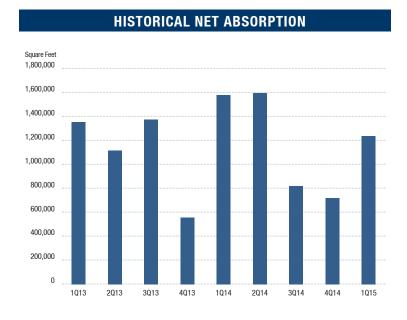
- **Employment** Employment is expected to continue to report year-over-year gains, with significant improvements in the leisure and hospitality, construction and retail trade sectors.
- Construction A handful of speculative development projects are expected to break ground in the coming quarters.
- Vacancy The vacancy rate will likely continue to decline, falling below 7.0 percent by the end of 2015.

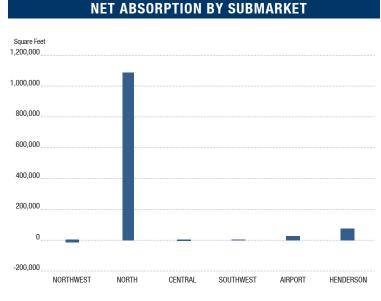
OVERVIEW

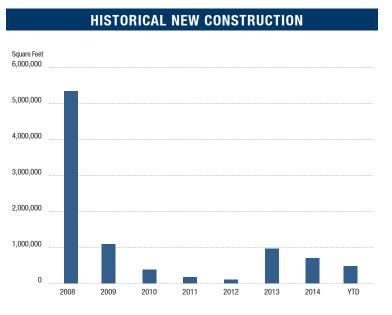
| | 1015 | 4Q14 | 1014 | % Change vs. 1Q14 | | |
|----------------------|-----------|-----------|-----------|-------------------|--|--|
| Under Construction | 2,119,154 | 2,179,926 | 1,426,295 | 48.6% | | |
| Planned Construction | 3,318,060 | 1,715,684 | 923,339 | 259.4% | | |
| Vacancy | 7.4% | 8.1% | 10.8% | (3.4%) | | |
| Net Absorption | 1.248.012 | 693.349 | 1.570.482 | N/A | | |

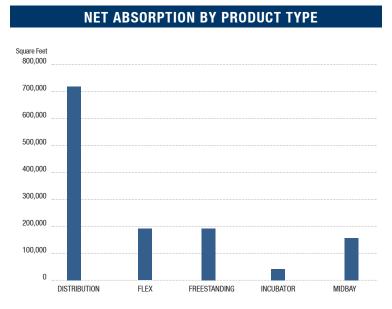








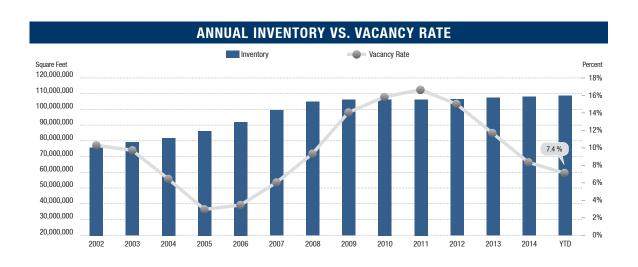




INDUSTRIAL

| | | INVENTORY | | | VACANCY | Y RATES | } | ABSORPTION | | | |
|-------------------------------------|------------------------|--------------------------------|--------------------------------------|---------------------------|--------------------------|---------------------------|-----------------------------|---------------------------|-------------------------|-----------------------|--|
| | Number of Bldgs. | Net Rentable Square Feet | Square Feet Under Construction | Square Feet Planned | Square Feet Vacant | Vacancy Rate 1Q2015 | Net Absorption 1Q2015 | Net Absorption 2014 | New Supply 1Q2015 | New Supply 2014 | |
| Northwest | | | | | | | | | | | |
| Distribution | 2 | 196,910 | 0 | 0 | 3,800 | 1.9% | 0 | 63,780 | 0 | 0 | |
| Flex | 12 | 312,301 | 0 | 0 | 70,582 | 22.6% | 1,555 | 5,294 | 0 | 0 | |
| Freestanding | 6 | 181,690 | 0 | 0 | 0 | 0.0% | 0 | 22,000 | 0 | 0 | |
| Incubator | 2 | 120,000 | 0 | 0 | 50,552 | 42.1% | (8,440) | 4,480 | 0 | 0 | |
| Midbay | 0 | 0 | 0 | 0 | 00,002 | 0.0% | (0,110) | 0 | 0 | 0 | |
| Northwest Total | 22 | 810,901 | 0 | 0 | 124,934 | 15.4% | (6,885) | 95,554 | 0 | 0 | |
| Vorth | | , | | | , | | (, , | , | | | |
| Distribution | 139 | 18,658,275 | 617,659 | 1,860,204 | 555,018 | 3.0% | 891,271 | 885,323 | 400,000 | 288,019 | |
| Flex | 50 | 1,391,684 | 017,039 | 1,000,204 | 298,788 | 21.5% | 66,891 | (24,457) | 0 | 200,019 | |
| Freestanding | 670 | 9,231,968 | 0 | 180,000 | 902,567 | 9.8% | 151,610 | 242,466 | 0 | 0 | |
| Incubator | 30 | 751,632 | 0 | 160,000 | 201,946 | 26.9% | (8,450) | 46,443 | 0 | 0 | |
| | 63 | 2,799,567 | 0 | 0 | 269,624 | 26.9% 9.6% | | | 0 | 0 | |
| Midbay North Total | | | | | | | (1,521) | 176,177 | | | |
| North Total | 952 | 32,833,126 | 617,659 | 2,040,204 | 2,227,943 | 6.8% | 1,099,801 | 1,325,952 | 400,000 | 288,019 | |
| Central | | | _ | | | | | (0.4.500) | | | |
| Distribution | 31 | 1,642,231 | 0 | 0 | 98,902 | 6.0% | 0 | (64,522) | 0 | 0 | |
| Flex | 20 | 459,945 | 0 | 0 | 36,596 | 8.0% | (8,410) | 2,091 | 0 | 0 | |
| Freestanding | 147 | 2,253,668 | 0 | 0 | 95,433 | 4.2% | 454 | 114,408 | 0 | 0 | |
| Incubator | 29 | 488,733 | 0 | 0 | 52,269 | 10.7% | 5,435 | 15,729 | 0 | 0 | |
| Midbay | 50 | 1,575,115 | 0 | 0 | 184,205 | 11.7% | (12,015) | 22,422 | 0 | 0 | |
| Central Total | 277 | 6,419,692 | 0 | 0 | 467,405 | 7.3% | (14,536) | 90,128 | 0 | 0 | |
| Southwest | | | | | | | | | | | |
| Distribution | 117 | 12,016,409 | 74,111 | 583,280 | 998,687 | 8.3% | (142,066) | 821,931 | 0 | 0 | |
| Flex | 228 | 6,907,456 | 0 | 0 | 704,262 | 10.2% | 66,076 | 228,203 | 0 | 0 | |
| Freestanding | 759 | 11,446,650 | 1,206,000 | | 624,563 | 5.5% | (34,105) | 511,111 | 51,502 | 0 | |
| Incubator | 67 | 2,419,227 | 0 | 0 | 227,513 | 9.4% | 30,487 | 86,034 | 0 | 35,520 | |
| Midbay | 122 | 6,626,409 | 0 | 0 | 489,144 | 7.4% | 81,382 | 349,120 | 0 | 0 | |
| Southwest Total | 1,293 | 39,416,151 | 1,280,111 | 583,280 | 3,044,169 | 7.7% | 1,774 | 1,996,399 | 51,502 | 35,520 | |
| Airport | | | | | | | | | | | |
| Distribution | 61 | 4,419,272 | 0 | 0 | 275,577 | 6.2% | 7,215 | 213,141 | 0 | 0 | |
| Flex | 127 | 2,532,203 | 0 | 0 | 446,595 | 17.6% | 29,278 | (5,360) | 0 | 0 | |
| Freestanding | 182 | 4,512,151 | 193,384 | 0 | 382,331 | 8.5% | (28,148) | 75,469 | 0 | 0 | |
| Incubator | 32 | 894,639 | 0 | 0 | 100,450 | 11.2% | 9,115 | 46,583 | 0 | 0 | |
| Midbay | 50 | 2,422,998 | 0 | 0 | 288,809 | 11.9% | 28,692 | 77,088 | 0 | 0 | |
| Airport Total | 452 | 14,781,263 | 193,384 | 0 | 1,493,762 | 10.1% | 46,152 | 406,921 | 0 | 0 | |
| Henderson | | | | | | | | | | | |
| Distribution | 55 | 6,464,541 | 0 | 694,576 | 94,062 | 1.5% | (26,204) | 478,827 | 0 | 296,000 | |
| Flex | 46 | 864,315 | 0 | 094,570 | 117,382 | 13.6% | 15,483 | 39,224 | 0 | 290,000 | |
| Freestanding | 347 | 4,394,293 | 28,000 | 0 | 231,817 | 5.3% | 79,106 | 206,999 | 53,726 | 70,000 | |
| Incubator | 6 | 189,442 | 20,000 | 0 | 8,032 | 4.2% | 5,678 | 2,874 | 0 0 | 70,000 | |
| Midbay | 48 | 2,139,608 | 0 | 0 | 213,950 | 10.0% | 47,643 | 16,714 | 0 | 0 | |
| Henderson Total | 502 | 14,052,199 | 28,000 | 694,576 | 665,243 | 4.7% | 121,706 | 744,638 | 53,726 | 366,000 | |
| as Vegas Total | | ,, | | , 0 | | | ,0 | ,2 | | ,500 | |
| Las vegas rotal Distribution | 405 | 43,397,638 | 691,770 | 3,138,060 | 2,026,046 | 4.7% | 730,216 | 2,398,480 | 400,000 | 584,019 | |
| Flex | 483 | 12,467,904 | 001,770 | 0,100,000 | 1,674,205 | 13.4% | 170,873 | 244,995 | 0 | 001,010 | |
| | 2,111 | 32,020,420 | 1,427,384 | 180,000 | 2,236,711 | 7.0% | 168,917 | 1,172,453 | 105,228 | 70,000 | |
| Freestanding | | | 1,721,004 | 100,000 | ۲,۲۰۰,۲۱۱ | 1.070 | 100,517 | 1,112,700 | 100,220 | 10,000 | |
| Freestanding Incubator | | | n | n | 640 762 | 13.2% | 33 825 | 202 142 | Λ | 35 520 | |
| Freestanding Incubator Midbay | 166 333 | 4,863,673 15,563,697 | 0 | 0 | 640,762 1,445,732 | 13.2% 9.3% | 33,825 144,181 | 202,143 641,521 | 0 | 35,520 0 | |

Note: Planned inventory includes projects that previously commenced construction but are not actively underway.



PRODUCT TYPE

Incubator

500-1,500 SF divisibility, minimal office, one roll-up door

Flex

1,500-3,000 SF divisibility, 40% or more office build-out, one roll-up door, high visibility

Midbay

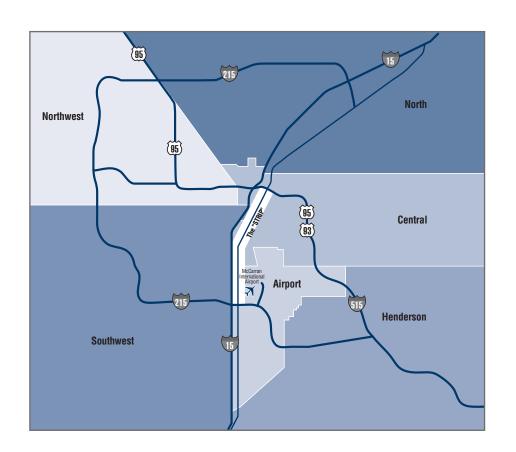
5,000-15,000 SF divisibility, 10-15% office buildout, dock-high and grade-level loading

Distribution

Over 15,000 SF divisibility, 3-5% office build-out, multiple docks and grade-level loading

Freestanding

Single or dual user(s)



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