LAS VEGAS MARKET

# REPORT

Compared to last quarter:

# VACANCY



# **ABSORPTION**



# **LEASE RATES**



# **CONSTRUCTION**



To view available properties, please visit: www.voitco.com





Prepared by: Jerry J. Holdner, Jr. Vice President of Market Research e-mail: jholdner@voitco.com



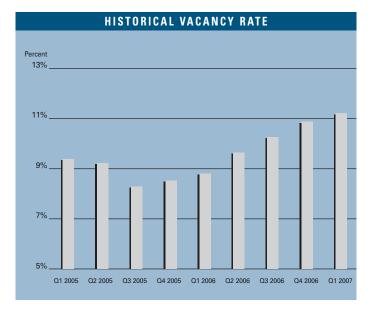


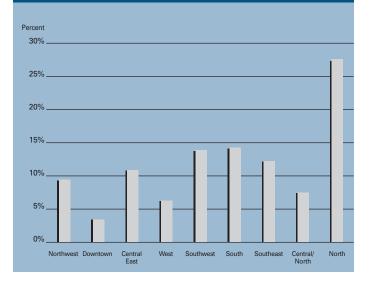
# MARKET HIGHLIGHTS

- By the first quarter of 2007, the Las Vegas employment market reported annual employment growth of 32,500 new positions, representing a 3.6 percent increase over the same period of the prior year. Office-using employment posted above-average growth of 5.4 percent, with professional and business services reporting a 5.7-percent increase. Office-related positions represented one out of every two jobs created during the past year.
- The unemployment levels in Las Vegas have remained relatively healthy at 4.3 percent, yet reported a jump from the prior year rate of 3.8 percent. The jobless rate remains below the 4.5-percent national average reported during the same period.
- The Las Vegas office market continued its expansion with 767,000 square feet of space completing construction during the first quarter, which was off the above-average 1.3 million square feet reported last quarter and 1.0 million square feet reported one year ago. Recent expansion levels reflect strong fundaments present 12 to 24 months ago.
- During the first quarter, the market demanded (or absorbed) 551,000 square feet, resulting in a vacancy rate of 11.1 percent, up from 8.7 percent in the prior year. The market reported rising vacancies in six consecutive quarters, up 2.9 points from the low of 8.2 reported during 2005.
- With 41.9 million square feet of inventory, the market is expected to expand by another 10 percent during the next 12 to 18 months as 4.1 million square feet of space remains under construction. An additional 7.8 million square feet of space remains in varying stages of planning. Forward-looking supply will likely press vacancy rates to the 12-percent range by the close of 2007.

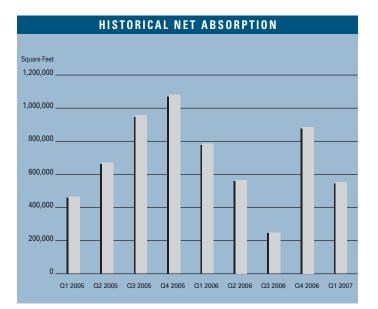
# OFFICE MARKET STATISTICS

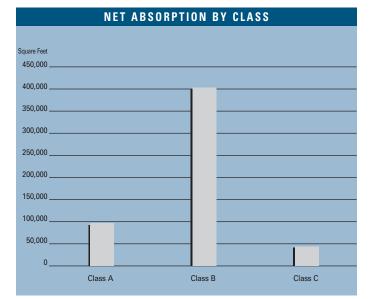
|                      | Q1 2007   | Q4 2006   | Q1 2006   | % CHANGE (Y-O-Y) |
|----------------------|-----------|-----------|-----------|------------------|
| Under Construction   | 4,063,000 | 4,208,000 | 4,902,000 | -17.12%          |
| Planned Construction | 7,780,000 | 7,831,000 | 4,626,000 | 68.18%           |
| Vacancy              | 11.1%     | 10.8%     | 8.7%      | 27.59%           |
| Net Absorption       | 551,000   | 876,000   | 791,000   | -30.34%          |

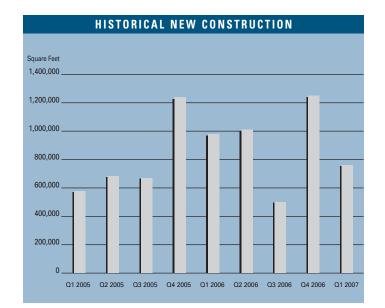


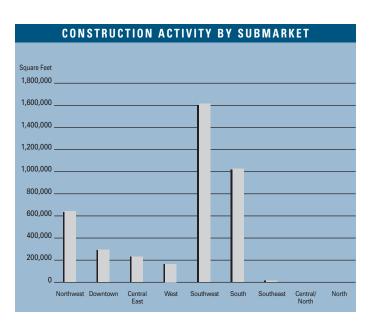


VACANCY RATE BY SUBMARKET









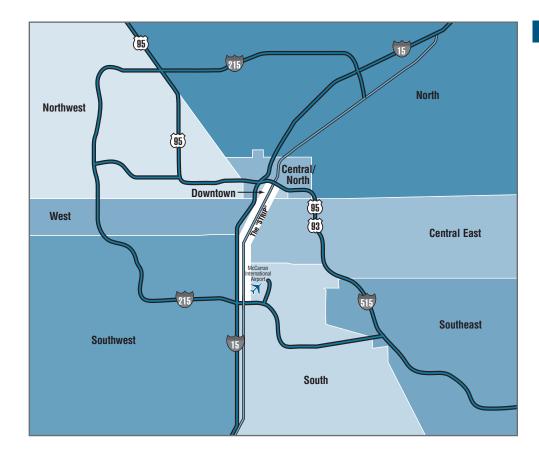
## FIRST QUARTER 2007

### **VOIT COMMERCIAL BROKERAGE**

# LAS VEGAS MARKET

|                     | INVENTORY              |                                |                         |                           | VACA                     | NCY                       | ABSORPTION                  |                            |
|---------------------|------------------------|--------------------------------|-------------------------|---------------------------|--------------------------|---------------------------|-----------------------------|----------------------------|
|                     | Number<br>Of<br>Bldgs. | Net<br>Rentable<br>Square Feet | Square<br>Feet<br>U / C | Square<br>Feet<br>Planned | Square<br>Feet<br>Vacant | Vacancy<br>Rate<br>1Q2007 | Net<br>Absorption<br>1Q2007 | New<br>Inventory<br>1Q2007 |
| Northwest           |                        | I                              |                         |                           |                          |                           |                             |                            |
| Class A             | 21                     | 1,586,209                      | 140,602                 | 108,028                   | 163,747                  | 10.3%                     | 37,193                      | 52,600                     |
| Class B             | 199                    | 4,893,951                      | 519,718                 | 621,192                   | 440,368                  | 9.0%                      | 49,069                      | 0                          |
| Class C             | 7                      | 133,131                        | 0                       | 0                         | 16,464                   | 12.4%                     | (9,188)                     | 0                          |
| Northwest Total     | 227                    | 6,613,291                      | 660,320                 | 729,220                   | 620,579                  | 9.4%                      | 77,074                      | 52,600                     |
| Downtown            |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A             | 8                      | 1,494,087                      | 285,000                 | 0                         | 0                        | 0.0%                      | 2,918                       | 0                          |
| Class B<br>Class C  | 38<br>23               | 1,049,568<br>597,598           | 35,700<br>0             | 0<br>0                    | 96,380<br>16,915         | 9.2%<br>2.8%              | (82)<br>(1,000)             | 0<br>0                     |
| Downtown Total      | 69                     | 3,141,253                      | 320,700                 | 0                         | 113,295                  | 3.6%                      | 1,836                       | 0                          |
| Central East        |                        | 0,111,200                      | 02077.00                | <u> </u>                  |                          | 01070                     | .,                          |                            |
| Class A             | 12                     | 1,252,434                      | 239,198                 | 39,963                    | 30,577                   | 2.4%                      | (7,804)                     | 0                          |
| Class B             | 112                    | 4,129,490                      | 233,130                 | 303,200                   | 551,221                  | 13.3%                     | (45,904)                    | 0                          |
| Class C             | 51                     | 1,303,641                      | 0                       | 0                         | 160,471                  | 12.3%                     | 58,177                      | 0                          |
| Central East Total  | 175                    | 6,685,565                      | 239,198                 | 343,163                   | 742,269                  | 11.1%                     | 4,469                       | 0                          |
| West                |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A             | 6                      | 707,467                        | 0                       | 130,000                   | 17,754                   | 2.5%                      | (3,754)                     | 0                          |
| Class B             | 226                    | 4,910,580                      | 167,344                 | 727,253                   | 325,337                  | 6.6%                      | (59,970)                    | 0                          |
| Class C             | 36                     | 644,465                        | 0                       | 0                         | 65,503                   | 10.2%                     | (11,730)                    | 0                          |
| West Total          | 268                    | 6,262,512                      | 167,344                 | 857,253                   | 408,594                  | 6.5%                      | (75,454)                    | 0                          |
| Southwest           |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A<br>Class B  | 11<br>230              | 631,705<br>5,113,300           | 423,861<br>1,190,205    | 553,400<br>1,525,530      | 116,506<br>711,798       | 18.4%<br>13.9%            | 50,724<br>374,902           | 107,230<br>232,386         |
| Class D<br>Class C  | 19                     | 325,077                        | 1,190,205               | 1,525,550                 | 15,160                   | 4.7%                      | 2,230                       | 232,380                    |
| Southwest Total     | 260                    | 6,070,082                      | 1,614,066               | 2,078,930                 | 843,464                  | 13.9%                     | 427,856                     | 339,616                    |
| South               |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A             | 18                     | 1,254,597                      | 400,000                 | 1,221,280                 | 194,595                  | 15.5%                     | 19,550                      | 117,815                    |
| Class B             | 391                    | 7,105,579                      | 650,320                 | 1,178,364                 | 1,031,601                | 14.5%                     | 35,954                      | 208,471                    |
| Class C             | 18                     | 144,712                        | 0                       | 0                         | 7,671                    | 5.3%                      | (891)                       | 0                          |
| South Total         | 427                    | 8,504,888                      | 1,050,320               | 2,399,644                 | 1,233,867                | 14.5%                     | 54,613                      | 326,286                    |
| Southeast           |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A             | 2                      | 181,989                        | 0                       | 414,319                   | 4,500                    | 2.5%                      | 862                         | 0                          |
| Class B<br>Class C  | 89<br>10               | 1,548,768<br>91,340            | 11,200<br>0             | 521,901<br>0              | 203,523<br>14,580        | 13.1%<br>16.0%            | 49,806<br>(1,141)           | 0                          |
| Southeast Total     | 10                     | 1,822,097                      | 11,200                  | 936,220                   | 222,603                  | 12.2%                     | 49,527                      | 0                          |
| Central/North       | 101                    | 1,022,037                      | 11,200                  | 330,220                   | 222,003                  | 12.270                    | 43,327                      | 0                          |
|                     | 1                      | 220.000                        | 0                       | 0                         | 0                        | 0.0%                      | 0                           | 0                          |
| Class A<br>Class B  | 23                     | 220,000<br>876,290             | 0<br>0                  | 0<br>0                    | 0<br>69,089              | 0.0%<br>7.9%              | 0<br>(19,938)               | 0                          |
| Class C             | 9                      | 368,055                        | 0                       | 0                         | 38,654                   | 10.5%                     | (1,500)                     | 0                          |
| Central/North Total | 33                     | 1,464,345                      | 0                       | 0                         | 107,743                  | 7.4%                      | (21,438)                    | 0                          |
| North               |                        |                                |                         |                           |                          |                           |                             |                            |
| Class A             | 1                      | 45,376                         | 0                       | 54,419                    | 17,182                   | 37.9%                     | 0                           | 0                          |
| Class B             | 69                     | 1,198,032                      | 0                       | 381,319                   | 312,780                  | 26.1%                     | 18,981                      | 48,256                     |
| Class C             | 5                      | 91,616                         | 0                       | 0                         | 42,699                   | 46.6%                     | 13,198                      | 0                          |
| North Total         | 75                     | 1,335,024                      | 0                       | 435,738                   | 372,661                  | 27.9%                     | 32,179                      | 48,256                     |
| Las Vegas Total     |                        |                                |                         |                           | ,                        |                           |                             |                            |
| Class A             | 80                     | 7,373,864                      | 1,488,661               | 2,521,409                 | 544,861                  | 7.4%                      | 99,689                      | 277,645                    |
| Class B<br>Class C  | 1,377<br>178           | 30,825,558<br>3,699,635        | 2,574,487<br>0          | 5,258,759<br>0            | 3,742,097<br>378,117     | 12.1%<br>10.2%            | 402,818<br>48,155           | 489,113<br>0               |
| Total               | 1,635                  | 41,899,057                     | 4,063,148               | 7,780,168                 | 4,665,075                | 11.1%                     | 550,662                     | 766,758                    |





### **PRODUCT TYPE**

### **CLASS A**

Most prestigious buildings competing for premier office users with rents above average for the area. Buildings have high quality standard finishes, state of the art systems, exceptional accessibility and a definite market presence.

### **CLASS B**

Buildings competing for a wide range of users with rents in the average range for the area. Building finishes are fair to good for the area and systems are adequate, but the building cannot compete with Class A at the same price.

### CLASS C

Buildings competing for tenants requiring functional space at rents below the area average.

To view available properties, please visit: www.voitco.com

### For Further Information:

### LAS VEGAS OFFICE

10100 West Charleston Boulevard, Suite 200 Las Vegas, Nevada 89135

TEL: 702.734.4500 FAX: 702.733.7690





# Real People. Real Solutions.

This survey consists of properties located in Las Vegas Market, representing both single tenant and multi-tenant buildings. The information contained in this report is gathered from sources that are deemed reliable but no guarantees are made as to its accuracy. This information is for Voit Commercial Brokerage use only, and cannot legally be reproduced without prior written consent from the management of Voit Commercial Brokerage.