FIRST QUARTER 2025 MARKET REPORT GREATER LOS ANGELES INDUSTRIAL



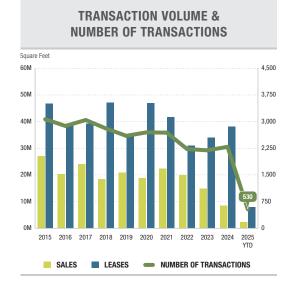
OVERVIEW. The Los Angeles industrial market entered 2025 on firmer ground after a choppy 2024. Net absorption turned positive for the first time in over a year, driven by a handful of large occupancies. Gross absorption climbed, leasing held steady, and developers continued to pull back thereby preventing the kind of supply flood that could have pushed vacancies higher. Still, the market is far from balanced. Vacancy remains elevated, effective rents are slipping, and concessions are no longer the exception. Functional space—modern clear height, good power, right location—is holding interest, but anything dated or overpriced is sitting. Transaction volume was lighter this quarter despite a small bump in deal count. Owner/user sales continue to stall under the weight of high borrowing costs, and uncertainty around tariffs is starting to creep into the conversation, delaying some decisions—especially from users with exposure to global supply chains.

VACANCY & AVAILABILITY. Los Angeles County's industrial vacancy rate declined slightly in Q1 to 5.51%, down from 5.69% in the prior quarter. However, this still reflects a 17.18% increase year-over-year from 4.71% in Q1 2024. Availability rose to 7.96%, a 13.02% annual increase, indicating that while some spaces are being leased, a significant portion remains on the market particularly in older buildings or those with less-functional layouts. Landlords are becoming increasingly aggressive with concessions and tenant improvement packages to compete for active requirements, especially for mid-size and large-block spaces.

LEASE RATES. The average asking lease rate rose slightly in Q1, ending the period at \$1.51 per square foot, up from \$1.49 in Q4. This is still well below the \$1.70 posted in Q1 of last year. The small bump this quarter isn't a sign of renewed pricing power. It is more a reflection of landlords holding firm on face rates while offering deeper concessions behind the scenes. South Bay remained the highest at \$1.61, supported by modern inventory and proximity to the ports. Central LA followed at \$1.49, with Mid Counties at \$1.46 and San Gabriel Valley at \$1.43. The overall trend is clear—tenants are gaining leverage, especially in older buildings or functionally limited spaces, where landlords have less leverage to get deals done.

TRANSACTION ACTIVITY. Transaction activity slowed in Q1 2025 compared with the prior quarter, recording a total of 530 combined lease and sale transactions, down from 520 in Q4 2024. Despite the slight uptick in deal count, total square footage transacted declined to 10,202,843 SF, a notable drop from 12,621,262 SF in the previous quarter. Leasing made up most activity, with 7,911,897 SF across 462 deals, down from 9,989,579 SF in Q4. On the sales side, 68 properties changed hands, totaling 2,290,946 SF, compared with 80 sales totaling 2,631,689 SF last quarter. The average building size in sale transactions remained stable at just under 33,600 SF. High interest rates and continued uncertainty surrounding trade policy remain key factors slowing momentum, particularly for owner/users. However, core leasing demand is holding firm, especially for modern, functional space in infill locations.





Market Statistics

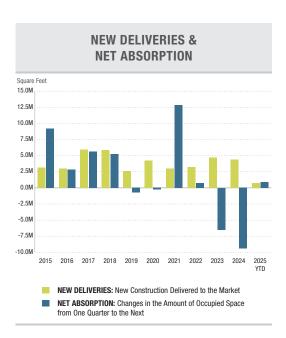
	Change Over Last Quarter		Q1 2025	Q4 2024	Q1 2024	% Change Over Last Year	
Vacancy Rate		DOWN	5.51%	5.69%	4.71%	17.18%	
Availability Rate		UP	7.96%	7.73%	7.04%	13.02%	
Average Asking Lease Rate		UP	\$1.51	\$1.49	\$1.70	(11.18%)	
Sale & Lease Transactions		DOWN	10,202,843	12,621,262	10,841,497	(5.89%)	
Gross Absorption		UP	11,460,172	9,722,698	8,274,461	38.50%	
Net Absorption		POSITIVE	856,329	(1,671,492)	(3,870,528)	N/A	

LA Q1 25 INDUSTRIAL

ABSORPTION. Net absorption in Los Angeles County returned to positive territory in Q1 2025, totaling 856,329 SF. This marks a significant turnaround from the prior three quarters of negative absorption, reflecting a more stable demand environment. Much of the quarter's positive momentum was driven by large occupancies in key submarkets. In the San Gabriel Valley, US Elogistics occupied 694,400 SF at 171 Marcellin Drive in the City of Industry, while Pleaser USA took 269,780 SF at 4200 W. Valley Boulevard in Walnut. In LA Central, Source Logistics contributed further absorption with its 374,370 SF lease at 2100 Yates Avenue in Commerce. That said, many of these moves represent consolidations or relocations within the county, rather than major net business expansions.

CONSTRUCTION. As of Q1 2025, approximately 1,837,980 SF of industrial space was under construction in Los Angeles County—down significantly from the recent peak of more than 7,167,111 SF in mid-2023. Over the past four quarters, about 4,303,839 SF of new space has been delivered. While overall development activity has slowed, the construction pipeline remains active, with a focus on mid-sized facilities. Vacancy is elevated among recently completed properties, particularly in the 100,000 to 500,000 SF range. Submarkets such as Mid-Counties, San Gabriel Valley, and South Bay continue to see targeted development aimed at meeting demand for modern, high-clearance logistics space.

EMPLOYMENT. Los Angeles County's seasonally adjusted unemployment rate remained unchanged at 6.0% from January to February 2025, but this was significantly higher than the 5.4% recorded in February 2024. While overall employment decreased slightly, sector performance diverged: Education/Health Services and Information Technology added jobs, though IT was still 26% below pre-pandemic levels. In contrast, the Trade, Transportation, and Utilities sectors shed jobs, showing weakness compared to the growth sectors within the county's economy.



Forecast

The Los Angeles industrial market remains in flux. Vacancy is expected to edge higher as existing availabilities take longer to clear and new development remains limited. Leasing demand is still present but more-focused tenants are prioritizing functionality, location, and adaptability. On the ownership side, elevated interest rates continue to slow sales activity, with owner/users and institutional buyers alike taking a cautious stance. Landlords are holding firm on asking rates in many cases, but incentives are becoming a more common tool to secure commitments. Uncertain trade policy is also affecting the equation, creating hesitation for some occupiers with global exposure. Still, LA's fundamentals remain intact. Its dense population, major infrastructure, and last-mile access continue to position it as one of the country's most vital industrial hubs.

Significant Transactions

Sales					
Property Address	Submarket	Square Feet	Sale Price	Buyer	Seller
4200 W. Valley Blvd.	Walnut	269,780	\$99,920,000	Pleaser USA, Inc.	CapRock Partners
2861–2867 Surveyor St.	Pomona	190,464	\$52,650,000	Future Foam	Alto Systems, Inc.
4224 District Blvd.	Vernon	117,360	\$57,000,000	Lucky Taro, Inc.	Winix Inc.
705 N. Baldwin Park Blvd.	City of Industry	86,213	\$25,900,000	Safco Capital Corporation	West Harbor Capital
2435 E. 37th St.	Vernon	86,032	\$17,500,000	Konoike Transport & Engineering	Triple S Steel Holdings Inc
Leases					
Property Address	Submarket	Square Feet	Transaction Date	Tenant	Owner
21733–21749 Baker Pkwy Renewal	City of Industry	799,910	Jan 2025	Jakks Pacific Inc.	Majestic Realty
171 Marcellin Dr.	City of Industry	694,400	Jan 2025	US Elogistics	Majestic Realty
17560 Rowland St.	City of Industry	232,000	Feb 2025	YiTong Investments	An Najarian Property LLC
14505 E. Proctor Ave.	City of Industry	217,464	Feb 2025	HYTX Logistics	GLP
13820 Mica Dr - renewal	Santa Fe Springs	214,756	Mar 2025	McKinley Packaging	The Orden Company

LA Q1 25 INDUSTRIAL

Perform Perf			INVEN	NTORY		VAC	VACANCY & LEASE RATES					ABSORPTION			
Part		of	Rentable	Feet	Feet	Feet	Rate	Feet	Rate	Asking	Absorption	Absorption	Absorption	Gross Absorption 2025	
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Page		203	7.512.358	0	0	123,177	1.64%	228,476	3.04%	\$1.68	239.336	239.336	143.438	143,438	
Demonstration 1,000 120,007,075 0 190,010 0 180,000														1,070,255	
Manushen 197	•	197		0	0		2.57%					,		115,128	
Part Deniration	Downtown	5,086	125,030,755	0	199,014	6,783,027	5.43%	8,779,760	7.02%	\$1.67	54,317	54,317	1,888,590	1,888,590	
Sum finale	Montebello	217	10,073,961	0	0	488,837	4.85%	761,767	7.56%	\$1.94	63,454	63,454	112,824	112,824	
Memory March Mar	Pico Rivera	198	10,295,050	0	0	780,964	7.59%	1,089,245	10.58%	\$1.32	(46,495)	(46,495)	39,750	39,750	
March Marc	South Gate	231	9,793,140	0	625,930	335,122	3.42%	711,095		\$1.41	(10,926)	(10,926)	7,338	7,338	
Maries	Vernon	801	44,904,081	0	239,748	2,421,009	5.39%	3,690,548	8.22%	\$1.21	177,675	177,675	749,136	749,136	
Membellimenter Membelliment	Total	7,677	258,427,568	0	1,349,407	15,277,849	5.91%	20,785,230	8.04%	\$1.49	219,034	219,034	4,126,459	4,126,459	
Belleen Parkill Parker 244 487,939 0.0 510.12 10.1000 26.05 27.1000 26.05	Mid Counties														
	Artesia/Cerritos	278	13,137,433	0	72,189	830,984	6.33%	1,375,465	10.47%	\$1.43	23,116	23,116	134,087	134,087	
Marche 176 12,648 0.0 0.005.00 1.005.00	Bellflower/Downey	211	5,745,830	0	516,124	163,916	2.85%	371,362	6.46%	\$1.41	(20,199)	(20,199)	67,517	67,517	
New	Buena Park/La Palma	234	14,873,913	100,000	0	1,451,546	9.76%	2,065,022	13.88%	\$0.00	(85,932)	(85,932)	166,326	166,326	
Paramount	La Mirada	178	13,216,409	0	0	1,036,534	7.84%	1,519,658	11.50%	\$1.58	(66,319)	(66,319)	180,742	180,742	
Sample 1,362 54,877 391.16 383.65 2.49 5.007.61 0.21 0.109 5.10 0.075.51 0.075.50 0.075.60 7.09 0.100 0.200 0.000 0.200 0.000 0.200 0.000	Norwalk	91	2,924,525	0	5,000	142,274	4.86%	144,184	4.93%	\$1.67	(68,310)	(68,310)	4,470	4,470	
Marting Mart	Paramount	417	9,312,494	0	0	221,556	2.38%	475,626	5.11%	\$1.35	(13,591)	(13,591)	124,481	124,481	
Transmiss Tran	Santa Fe Springs	1,352	54,387,974	381,158	383,653	3,419,880	6.29%	5,007,611	9.21%	\$1.74	(307,553)	(307,553)	777,564	777,564	
Sample S	Whittier	161	4,149,541	292,303	0	428,131	10.32%	435,350	10.49%	\$1.50	(204,869)	(204,869)	6,452	6,452	
Mahamfre 114 2.303.234 0.0 0.0 93.328 2.4% 12.670 5.77% 51.49 4.00,350 4.01,350 2.675 2.249 2.254	Total	2,922	117,748,119	773,461	976,966	7,694,821	6.53%	11,394,278	9.68%	\$1.46	(743,657)	(743,657)	1,461,639	1,461,639	
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La Numbro 94 1,940,605 07 08 08 1.2994 08.298 08.2984 08	Irwindale	263		129,619	1,689,310		5.89%		7.00%			,		254,531	
Normanic 10	La Puente						1.29%		2.92%					11,870	
Pomona/Claremont 675 20.834.296 0 23.000 1.095.046 5.11% 1.610.027 7.09% \$1.02 68.735 68.735 383.578 383.578 Montrery Park/Posemead/San Gabri 221 4.085.284 0 0 21.4073 12.99% 24.7712 15.29% 50.99 18.670 18.670 30.650	La Verne/San Dimas/Glendora	309	6,753,792	0	78,780	265,431	3.93%	512,431	7.59%	\$1.38	(21,526)	(21,526)	131,219	131,219	
Nonterey Park/Rosemead/San Gabrier 221 4,085,224 0 0 211,073 12.99% 247,712 15.29% 5.09% 18,670 18,670 30,650	Monrovia	203	3,347,197	0	0	73,746	2.20%	211,971	6.33%	\$1.75	43,103	43,103	49,463	49,463	
South El Monte 841 11,200,60 37,186 37,086 34,087 34	Pomona/Claremont	675	20,634,296	0	230,000	1,095,046	5.31%	1,610,027	7.80%	\$1.02	68,735	68,735	383,578	383,578	
Mainut	Monterey Park/Rosemead/San Gabriel	221	4,085,284	0	0	211,073	12.99%	247,712	15.29%	\$0.99	18,670	18,670	30,650	30,650	
Total	South El Monte	841	11,200,606	37,186	0	264,462	2.36%	310,311	2.77%	\$1.45	(35,392)	(35,392)	78,087	78,087	
South Bay	Walnut	206	7,150,723	0	0	349,064	4.88%	503,287	7.04%	\$1.24	131,005	131,005	76,184	76,184	
Carson 499 36,108,168 429,112 0 1,751,830 4.85% 2,818,732 7.81% \$1,62 (70,521) (70,521) 558,70 558,70 Compton 480 25,157,460 0 192,849 1,378,604 5.48% 2,452,951 9,79% \$1,40 234,472 234,472 632,056 632,0 Earbor City 96 1,174 29,242,798 190,800 566,048 1,912,804 6.54% 2,139,381 7.32% \$1,78 (65,104) (65,104) 318,515 318,5	Total	5,259	178,561,854	444,547	2,438,793	7,591,354	4.25%	11,143,767	6.24%	\$1.43	1,346,261	1,346,261	2,792,780	2,792,780	
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100 Approlog Total 20 001 750 011 700 1 027 000 7 204 750 41 464 050 5 510/ 50 044 000 7 206/ 64 54 055 000 055 000 41 400 450 44 400	Los Angeles Total	20,931	752,011,790	1,837,980	7,304,762	41,464,068	5.51%	59,844,898	7.96%	\$1.75	856,329	856,329	11,460,172	11,460,172	

This survey consists of buildings greater than $5{,}000$ square feet. Lease rates are on a triple-net basis.

LAQ125

FIRST QUARTER 2025 MARKET REPORT GREATER LOS ANGELES INDUSTRIAL





Riding the Economic Rollercoaster

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As we conclude the first quarter of 2025, the Los Angeles industrial market shows a mix of growth and caution, reflecting broader economic trends and shifting policies. While Southern California's industrial landscape continues to face challenges, key market indicators highlight a period of change as businesses adjust to evolving economic conditions.

The Port of Los Angeles continues to show resilience. The cargo statistics show robust year-over-year growth in Twenty-Foot Equivalent Units (TEUs) processed at the port, with 17 of the last 19 months experiencing an increase in cargo volume. In February, the Port of Los Angeles handled 801,398 TEUs, marking the second-busiest February on record. Meanwhile, the Port of Long Beach handled 765,385 TEUs in February, a 13.4% increase from the previous year. If this volume continues throughout 2025, the San Pedro Port Complex will be on track to break its all-time record for TEUs processed.

Tariffs are likely one of the main drivers in this surge in port activity as businesses accelerated imports to stockpile goods ahead of expected policy changes. The introduction of the Liberation Day tariffs has prompted countries worldwide to adjust to the evolving trade landscape. Before the implementation of these tariffs, inflationary pressures from February's tariff measures had influenced the Federal Open Market Committee (FOMC) to maintain current interest rates. The Fed's cautious stance reflected uncertainty over whether tariff-driven inflation will prove transitory, with Chair Powell emphasizing data dependency ahead of the next FOMC meeting in early May. However, heightened market volatility led to a closed-door Fed meeting on April 7 to discuss potential monetary policy adjustments amid evolving economic risks.

The vacancy rate in Greater Los Angeles is now 5.51%. It was 4.71% a year ago. Net absorption had been negative for eleven quarters. It turned positive in the first quarter, while average asking lease rates of \$1.51 per square foot remained stable. Although attractive opportunities to purchase and lease exist in the market, many decision-makers are adopting a more cautious approach due to shifting policies and economic uncertainty.

While the local industrial market faces unpredictability, port activity offers a bright spot. However, the market is still in flux, with businesses and decision-makers closely watching economic and policy changes. For now, Los Angeles remains a vital hub for global trade, and the industrial market's adaptation in the coming months will be crucial in determining its path forward in 2025.

Product Type

MFG./DIST.

Manufacturing/Distribution/Warehouse facilities with up to 29.9% office space.

Submarkets

CENTRAL

Bell/Bell Gardens/Maywood, City of Commerce, Huntington Park/Cudahy, Downtown, Montebello, Pico Rivera, South Gate, Vernon

MID COUNTIES

Artesia/Cerritos, Bellflower/Downey, Buena Park/La Palma, La Mirada, Norwalk, Paramount, Santa Fe Springs, Whittier

SAN GABRIEL VALLEY

Alhambra, Arcadia/Temple City, Azusa, Baldwin Park, City of Industry/DB/HH/RH, Covina/West Covina, Duarte, El Monte, Irwindale, La Puente, La Verne/San Dimas/Glendora, Monrovia, Pomona/Claremont, Monterey Park/Rosemead/San Gabriel, South El Monte, Walnut

SOUTH BAY

Carson, Compton, El Segundo, Gardena, Harbor City, Hawthorne, Inglewood, Lakewood/Hawaiian Gardens, Lawndale, Long Beach/San Pedro/Terminal Island, Lynwood, Rancho Dominguez, Redondo & Hermosa Beach, Signal Hill, Torrance, Wilmington

Please Contact Us for Further Information

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