



Central Los Angeles
 Base: 259,821,807 SF
 Vacancy: 4.16%
 Asking Lease Rate: \$1.61 NNN
 Class A Rents: \$2.00 NNN
 Land Value: \$100 - \$120 PSF

San Gabriel Valley
 Base: 173,074,470 SF
 Vacancy: 3.34%
 Asking Lease Rate: \$1.44 NNN
 Class A Rents: \$1.80 NNN
 Land Value: \$70 - \$90 PSF

Mid Counties
 Base: 117,611,520 SF
 Vacancy: 3.30%
 Asking Lease Rate: \$1.56 NNN
 Class A Rents: \$2.00 NNN
 Land Value: \$90 - \$120 PSF

Inland Empire West
 Base: 352,754,901 SF
 Vacancy: 4.58%
 Asking Lease Rate
 50,000 SF+: \$1.58 NNN*
 Class A Rents: \$1.45 NNN
 Land Value:
 2-9 Acre Parcels: \$45 - \$55 PSF
 10 Acres Plus: \$50 - \$65 PSF
 Land Value rates are for entitled sites

Inland Empire East
 Base: 307,541,077 SF
 Vacancy: 5.22%
 Asking Lease Rate
 50,000 SF+: \$1.29 NNN*
 Class A Rents: \$1.20 NNN
 Land Value:
 2-9 Acre Parcels: \$25 - \$30 PSF
 10 Acres Plus: \$30 - \$40 PSF
 Land Value rates are for entitled sites

South Bay
 Base: 197,090,296 SF
 Vacancy: 3.90%
 Asking Lease Rate: \$1.75 NNN
 Class A Rents: \$2.25 NNN
 Land Value: \$150 PSF

Orange County
 Base: 236,698,467 SF
 Vacancy: 2.57%
 Asking Lease Rate: \$1.79 NNN
 Class A Rents: \$1.85 - \$2.45
 Land Value: \$90 - \$120 PSF

San Diego County
 Base: 153,075,919 SF
 Vacancy: 4.46%
 Asking Lease Rates:
 North: \$1.37 NNN
 Central: \$1.69 NNN
 South: \$1.33 NNN
 Land Value Rates:
 North: \$35 - \$60 PSF
 Central: \$60 - \$100 PSF
 South: \$30 - \$55 PSF

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Drayage rates provided by
WCL Consulting, Inc.
 www.wclconsulting.com

Rates listed are Roundtrip Rates
 Drayage Rate includes base rate plus
 fuel surcharge.

* Large buildings above 100,000 SF do not
 typically have asking rents published, "TBD".

