

Voit Real Estate Services

Paul Brown

Vice President

EXPERTISE

Mr. Brown specialized in the leasing and selling of industrial properties for the first 10 years of his career. Over the last 25 years, he has acquired an expert's knowledge of office buildings and some retail projects, as well. As a result, he has built a level of skills unique in the industry. Mr. Brown combines this experience base with sensitivity to his client's real estate needs that has proven invaluable to them in good times and bad.

PRODUCTION

TYPE OF DEAL	NUMBER	SQUARE FEET	CONSIDERATION
IND/R&D	214	2,085,458	\$219,669,060
OFFICE	198	2,454,807	\$366,133,039
INVESTMENT	14	628,807	\$110,825,845
RETAIL	7	65,000	\$16,507,016
LAND	19	290 AC	\$79,114,056
TOTAL	408	3,170,265	\$792,249,016

EXPERIENCE

2005 – Present	Vice President, Voit Real Estate Services San Diego, California
1977 - 2005	Senior Vice President/ Senior Marketing Consultant Grubb & Ellis Company, Transactional Services Group San Diego, California

Selected as Senior Marketing Consultant in 1987, a title achieved by less than 15% of the 1,600 salespeople at Grubb & Ellis.

Selected as Vice President in 1991, a title achieved by less than 4% of Grubb & Ellis salespeople.

Selected as Senior Vice President in 1992, a title achieved by less than 1% of Grubb & Ellis salespeople.

Top Producer in 1980, 1987, 1991, 1995, 1997

EDUCATION

University of Arizona – Bachelor of Sciences, 1971
Major: Economics



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Voit

REAL ESTATE SERVICES

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